

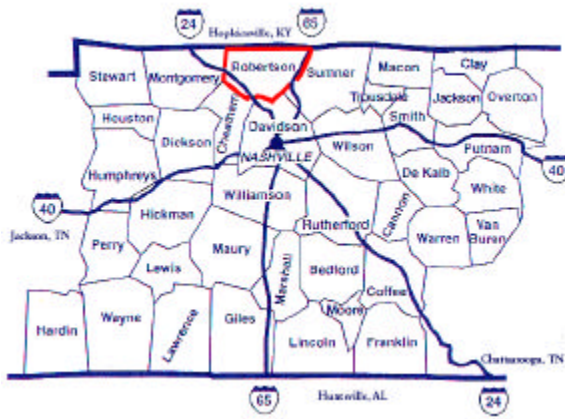


Middle Tennessee Industrial Development Association 2001 Community Data Sheet

Greenbrier Robertson County

LOCATION

County: Robertson Sq. Miles: 476
 Proximity: Nashville, 20 miles
 Region: Middle Elevation: 680'



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POPULATION

	1990	1999	% Population Change 1990-99
County	41,492	54,861	32.2
City	3,062	4,768	55.7

LABOR MARKET ANALYSIS

	County	Labor Market Area*
Projected Population, 2000	51,711	893,718
Labor Force ¹		
Civilian Labor Force	30,160	508,020
Employment	29,040	492,730
Unemployment	1,120	15,290
Unemployment Rate	3.7	3.0
Available Labor		
Estimated Available ¹	1,220	16,660
Annual HS Graduates	443	7,453
Manufacturing in Area ²		
Number of Units	81	1,243
Annual Avg. Employment	5,680	65,383

EDUCATION

Schools	Number Enrolled	Pupil/Teachers
K-12 (1)	917	16:1
Elementary (10)	782	20:1
Jr. High (5)	640	25-28:1
High School	746	25-28:1

CLIMATE

Average Temperature:

Annual	58.0°
January	42.0°
July	76.0°

Annual Average Precipitation: 58.4"

Prevailing Winds: South-Southwest

Mean Length of Freeze-Free Period (days): 180-220.

* Labor Market Area is defined as Robertson, Cheatham, Davidson, Montgomery, and Sumner Counties, Tennessee.

¹ As of November 2000

² 1999 Annual Averages

The ability of the Middle Tennessee area to supply ample labor for industry is enhanced by an excellent rural road system and a moderate climate. These two factors allow the employer to draw labor from a wider geographic area. The labor force in this area is characterized by an eagerness to learn, a willingness to work and a high level of productivity.

Special points of interest:

- MTIDA offers complete location services (without obligation and in strict confidence) to firms seeking manufacturing or distribution facilities.
- MTIDA maintains ongoing, updated data on each town or community within our 38-county area.
- MTIDA can supply results of the latest labor surveys made in the Middle Tennessee area.
- Of the total estimated state population of 5.175 million, approximately 34% reside in the Middle Tennessee Area.

TAX STRUCTURE

LOCAL

	City	County
Property Taxes		
Rate per \$100 value	\$ 1.05	\$ 2.63
Ratio of Assessment		
Residential	25%	25%
Industrial	40%	40%
Personal (Equipment)	30%	30%
(Inventory Tax) Raw Materials Only		
Bonded Debt	\$ 2,400,000	\$ 41,305,000
Assessed Valuation	\$ 45,910,791	\$ 590,345,571
School Tax		
Sales	2.25%	

STATE

INCENTIVES

- No state tax on wages
 - No inventory tax on finished goods or goods-in-process
 - No sales tax on qualified industrial machinery and distribution/warehouse equipment
 - An excise tax credit
 - A jobs tax credit
- To name a few

Sales Tax 6%

Income Tax

Personal 6% on Interest & Dividends

Corporate (Excise) 6% on Net Earnings

Franchise Tax 25¢ per \$100 of Capital Properties

Unemployment Tax:
New Employers 2.7% of first \$7,000

TRANSPORTATION

AIR SERVICE:

Nearest Airport: Springfield/Robertson Co. Airport
Distance from City: 10 miles NW
Runway Length: 5,006 feet
Surface: Asphalt
Lighting: MIRL/PAPI
Fuel: 100LL/JetA
Repair: Major
Transportation: Taxi and Courtesy Car

Nearest Commercial Service: Nashville International Airport
Flights: 412 arrivals/departures Serving 92 markets

HIGHWAYS

Federal: 41
 State: 257
 Other: 5.5 miles to access to I-24 and I-65

MOTOR FREIGHT:

Number:
 Terminals:

RAILROADS:

CSX Transportation
 Railroad

WATERWAYS:

Cumberland River with 9 ft. channel depth
 Nearest Port Facility: Nashville, 25 miles

GOVERNMENT

Type:

Municipal with Mayor and Alderman
 County Executive and Commissioners

Law Enforcement:

9 full-time police officers in city
 34 full-time police officers in county

Fire Department:

2 full-time fire fighters, 33 volunteer fire fighters; 2 pumps;
 1 rescue/pumper

Insurance Rating:

City - 7 County - 7-9

Zoning Regulations:

City - Yes County - Yes

Planning Commission:

City - Yes County - Yes

Industrial Development Board:

City - No County - Yes

FINANCIAL INSTITUTIONS

Banks:

Deposits*

First Farmers & Merchants	\$ 69,433
The Farmers Bank	30,222
First Union National Bank	68,088
National Bank of Commerce	7,617
Bank of America	104,994
Regions Bank	55,091
Union Planters Bank	17,920
Volunteer State Bank	6,662

(*dollars in thousands: as of June 30, 1999)

COMMUNITY FACILITIES

Medical:

Hospitals: 1 with 100 beds
Doctors: 43 Dentists: 10 Nursing Homes: 4

Churches:

Protestant: 16 Catholic: 2 Jewish: 3-Nashville

Recreation:

Bowling, 3 ball fields, 2 country clubs, 4 golf courses,
3 parks, swimming pool, 12 tennis courts.

Restaurants: 23

Hotels/Motels: 2 with 240 sleeping rooms available

Largest Meeting Room Capacity: 1,200

COMMUNICATIONS

Post Office Class: First

Newspapers: Tennessean - Daily
Robertson Co. Times-Weekly

Radio Stations: AM-FM WDBL, AM WSGI local

Television Stations: 5 channels

Cable Television: Yes Channels: 78

Telephone: BellSouth

INDUSTRIAL SUPPORT SERVICES

<u>Service</u>	<u>Town</u>
Tool & Die	Local
Heat Treating	Nashville
Foundry	Nashville
Heavy Hardware	Nashville
Sheet Metal	Local
Lubricants	Local
Welding Supplies	Local

UTILITIES

GAS

Local Distributor: Nashville Gas
Source: Tenneco Gas Marketing
Fuel Oil Suppliers: 1
Suppliers of LP Gas: 0

WATER

Water Supplier: Springfield Water Department
Source: Red River
Capacity: 10,000,000 GPD
Current Consumption: 425,000 GPD
Storage Capacity: 500,000 Gallons

SEWER

Sewer Provider: Greenbrier Sewer Department
Type of Treatment: SBR
Capacity: .75 MGD
Current Usage: .35 MGD
City Sewer Coverage: 85%
Storm Sewer Coverage: N/A
Solid Waste Disposal: Robertson County Landfill

ELECTRICITY

Source Company:

Tennessee Valley Authority

Local Distributor City

Cumberland Electric Mem. Corp.

Local Distributor County:

Cumberland Electric Mem. Corp.

General Manager:

Carl W. Wilson, Jr.

Phone: (931) 645-2481

MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through 28 distributors.

MAJOR MANUFACTURERS

FOR ADDITIONAL INFORMATION, CONTACT:

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Firm	Product or Service	--Employees--	
		Total	Union
Adcock, Lanny Construction	General Const & homebuilders	4	
Highland Const. Specialties	General Const & homebuilders	6	
J&R Commercial Contractors	Commercial Contractor	5	
Marty Smith Construction	General Construction	1	
Safety Clean Environmental Services		60	
Care Line, Inc.	Hospital Equipment	60	
Atwood Industries		100	
South Eastern Tool & Die	Tool & Die	79	
TN Precision Tool & Die	Tool & Die	30	



For information on industrial sites and available industrial buildings contact:

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OR VISIT OUR WEBSITE tvida-siteselector.com