

### MTIDA ANNUAL MEETING

MTIDA held their Board of Directors Annual Meeting at the Embassy Suites Cool Springs-Franklin on July 28th. Sixteen of their 27 members attended. Paul Thompson, Tri-County Electric Mem. Corp. was elected as the 2005-2006 President replacing David Crowell, Shelbyville Power System; Larry Kirk, Murfreesboro Electric Department as Vice President; and Carl Wilson, Cumberland Electric Mem. Corp. as Secretary/Treasurer.

Hubert King, Caney Fork Electric Cooperative reported on behalf of the Nominating

Committee for Executive Committee vacancies. The Municipal representative held by James Peeler, Dickson Electric System and the Cooperative representative, Hal Womble, Meriwether Lewis Electric Cooperative had become vacant. The Board voted that Robert Gardner, Springfield Electric Department and Frank Jennings, Middle Tennessee Electric Membership Corporation fill these positions on the Executive Committee. †



Bill Shuff, Heidi Smith, Frank Jennings, Paul Thompson and David Crowell.

### 70 MILLION SQUARE FEET IN CLARKSVILLE



The Clarksville-Montgomery County Industrial Development Board and Florim USA announce a \$15 million equipment expansion at the plant's Clarksville facility that will add 100 new jobs.

The Clarksville facility, of Italian based Florim Group, has served as the company's North American headquarters since 2000 when they first added the porcelain product line.

The company currently produces approximately 60 million square feet of tile annually. Officials estimate that number will increase to 70 million square feet once the conversion is complete.

Along with the addition of new equipment, Florim has already hired 30 new workers, with another 70 planned by the end of 2005, bringing their total workforce to 400. †

### CLARKSVILLE'S COOL

The Clarksville-Montgomery County Industrial Development Board and Trane American Standard announced a \$20.5 million expansion at the plant's Clarksville facility.

Officials broke ground on a 20,000 square foot addition in preparation for a new Large Commercial Rooftop product platform. The added space will allow for plant rearrangement to accommodate production, scheduled to begin in mid 2006. Along with the expansion, the company will hire between 40-50 of their anticipated 100 new employees in 2006.

Trane began operations in Clarksville in 1958 and is Clarksville's largest

privately owned industry, employing over 1500 employees hired from the area. The company generates over \$400 million in sales, and pays over \$50 million in wages and benefits. †



### FAYETTEVILLE FRIES

McDonald's is getting new machines designed to deliver crisper french fries. The machines are rolling out across the country but aren't in all restaurants yet. They contain a refrigeration system that keeps fries frozen until they're ready to be cooked. "In the past, fries would sit outside in a dispenser and thaw out" says Timothy Honeck, vice-president of sales for Fayetteville-based Franke Commercial Systems, the suppliers of the \$6,853 machine. †

## SPX CONTECH CHOOSES CLARKSVILLE FOR \$22M EXPANSION

The Clarksville-Montgomery County Industrial Development Board approved plans for a \$22 million expansion by SPX Contech/Metal Forge at the company's Clarksville facility over the next 12 months.

In January, SPX officials discussed the possibility of a \$16 million expansion at one of three existing locations – Clarksville, Michigan and Indiana.

The company has chosen Clarksville for the expansion and the project will total \$22 million in new equipment and improvements, as well as add

a total of 25-30 jobs. Sites in Michigan and Indiana were contenders for the expansion.

The project will complete transformation of the plant's operations that began in the late 1990s. When the company started in Clarksville in 1979, they used cold metal forging to primarily manufacture bicycle parts. In 2000-01, the company began changing its focus to aluminum die castings within the automotive industry.

This expansion at the Clarksville facility includes the addition of a product line for rack and pinion steering mechanisms, primarily for trucks. †



## Coffee Choppers



L-R (Row 1): Susie McEacharn, Julie Marston, County Mayor Ray Johnson, Chris Mayberry, Bill Comer, James McKenzie, and Mike Kelly  
L-R (Row 2): Duane Clark, Lennie Fabian, Ted Hackney, Brent Parsley, Mark Williams, Dave Tibbals.

Officials from Coffee County and the Manchester Area Chamber of Commerce broke ground Friday, May 27 for an office building, crew sleeping quarters, and hangar heliport for Air Evac Lifeteam Air Ambulance Service in the Coffee County Interstate Industrial Park. The facility is to be completed in July. †

## MLEC teams up with Air Evac Lifeteam

Meriwether Lewis Electric Cooperative recently presented emergency management agencies in its service area with contributions totaling about \$3000. The contributions were funded by MLEC's partnership with Air Evac Lifeteam, Inc.

For each Air Evac Lifeteam membership placed through MLEC, the cooperative receives \$10. The cooperative felt that giving those funds to local emergency management agencies seemed like the best use of the funds.

The MLEC Board voted to partner with Air Evac Lifeteam in 2002. Since that time more than

\$4,000 has been given to emergency responder organizations in the MLEC service area. The money is contributed in the county from which the membership was placed.

Air Evac Lifeteam is an air ambulance service operated by a team of highly trained and dedicated pilots, paramedics and registered nurses. Members are entitled to rapid medical transport service during life and limb threatening situations. By paying the small annual fee, all of the flights for the year are covered and members will never receive a bill. †

## SPRINGFIELD ELECTRIC CELEBRATES 100 YEARS



Electricity was THE invention of the century, and the incandescent light was THE application of the decade. So on September 11, 1894, a gentleman appeared before the Aldermen of Springfield with a gleam in his eye. He knew he could sell this stuff. Before the night was over, he had struck a deal "to furnish the corporation of Springfield with fifty incandescent lights of the very best material – each light to have fifty candle power ... for and in consideration of the sum of seventy-five dollars a month." The board would decide on the location, and if they could not agree, the Mayor would decide.

By fall of 1905, construction of the water and light plant was complete and the City of Springfield began selling electricity. Public Power had

come to Springfield! There were approximately two miles of electric lines and 17 electric customers in 1905. The electric rate was 13 cents per kilowatt-hour, more than double today's rate

The citizens of Springfield have witnessed the service and prompt response of the electric department employees countless times over the years when the "lights go out". The dedication of the employees, both past and present, is the primary reason the electric department has served the Springfield community successfully for more than 100 years. Bob Nixon managed the electric department from 1934 to 1956, Royce Williams from 1956 to 1988, Ralph Jarrell from 1988 to 1994, and Robert Gardner from 1994 to present. Today, they have 20 full-time employees. †

## SMYRNA GETS HYBRID

Nissan North America will build a hybrid version of its Altima sedan in Smyrna. Nissan will rely on parts licensed from Toyota Motor Co., which also plans to build a hybrid version of its Camry sedan in Kentucky next year. According to reports in Automotive News, Nissan and Toyota each plan to build 50,000 hybrid vehicles in

the United States starting next fall. Hybrid technology marries electric motors with a gasoline engine to greatly boost a vehicle's fuel efficiency and allow motorists to get many more miles per gallon. Some motorists report up to 60 miles per gallon with some hybrids on the highway. Hybrid components will ini-

tially come from Japan, but it won't take long for those components to be made in the U.S., and possibly somewhere between the two Southeastern plants, which are about 250 miles apart. The Smyrna plant can handle 550,000 vehicles a year and last year made fewer than 490,000. The Smyrna

plant has been producing the Altima since 1992. The Canton, MS plant began Altima production a year ago. The 2007 model Altima will be Nissan's first foray into hybrid technology. †

## MARANGONI ROLLING ON

Marangoni Tread, N.A., Inc. announced a \$2.5 million expansion of the plant, which formerly housed the Pirelli Tire operation. The company is adding high-tech tire retreading equipment and will likely add a few employees to its existing 23. The expansion

brings Marangoni's total local investment to about \$10 million. Since most of the manufacturing costs of tires lies in the casing—a tire's foundation—retread tires sell for 30 to 50 percent the cost of comparable new tires. Use of retreads saves the trucking indus-

try about \$2 billion annually, according to the International Tire and Rubber Association Foundation. Marangoni specializes in procured retread—sold under the Ringread name - a process in which strips of pre-treaded rubber are applied to

tire casings. Company leaders say success has come a bit faster than expected and they anticipate that they will have to expand the Madison plant in 2006 and selected the 50,000 square foot site with growth in mind. †

## COFFEE STORAGE

Mid-State Logistics is just one of three businesses for which ground was broken Thursday, June 30 at 10:00 A.M. on Lot #32 at the Coffee County Interstate Industrial Park. Frank Henderson, David Patterson, Will Day and Gary Day will be operating Mid-State Logistics as well as Reliable Carriers and P & H Brokerage. The three related companies will be handling trucking and warehousing in the roughly 86,000 square foot building that should be completed in October. †



L-R: Frank Henderson, Ted Hackney, Coffee County Industrial Board Executive Director; County Mayor Ray Johnson; Industrial Board Members Jim McKenzie and John Greeter; Tom Allen, First National Bank of Manchester; Industrial Board Member Bill Comer; Will Day, Gary Day; David Patterson; Brent Parsley, Manchester Area Chamber of Commerce.

## FAYETTEVILLE FIRST CLASS HOME

First Class Printing announced the grand opening of the company's new printing facility in Fayetteville. The company has invested nearly \$3 million in the expansion, moving from its 20,000 sq. ft. building to an old cut-and-sew facility, more than tripling its space to 60,000 sq. ft.

The company spent seven months renovating the build-

ing, and put more than \$1.1 million into renovations and \$1.3 million in new equipment upgrades, which will give them the space needed to meet the demands of its diverse customer-base.

FCP currently employs 68 people, and this expansion will create 35 new jobs.

FCP was founded February 1991 by owners Bruce and

Janet Tanner. With one press, a paper cutter and 990 square feet of floor space, FCP has experienced rapid growth and utilized the latest in technologies from typesetting, direct to plat, images setting, press room, bindery, and shipping.

Approximately 95 percent of the company's business comes from outside of the state with a huge medical and hospital

printing clientele. Some of FCP's other major clients include Home Depot, FedEx, Goodman Manufacturing. †

**Middle Tennessee Industrial Development Association**

**2005-2006 Executive Committee**

**President**

Paul Thompson  
General Manager  
Tri-County EMC  
Post Office Box 40  
Lafayette, TN 37083

**Vice President**

Larry D. Kirk  
Manager  
Murfreesboro Electric Dept.  
Post Office Box 9  
Murfreesboro, TN 37133-0009

**Secretary/Treasurer**

Carl Wilson, Jr  
General Manager  
Cumberland Elect Mem. Corp.  
Post Office Box 3300  
Clarksville, TN 37043-3300

**Members**

Robert Gardner  
Electric Utility Director  
Springfield Dept. of Electricity  
Post Office Box C  
Springfield, TN 37172

Frank Jennings  
President  
Middle TN Electric Mem. Corp.  
555 New Salem Road  
Murfreesboro, TN 37129

David Crowell  
Manager  
Shelbyville Power System  
Post Office Box 530  
Shelbyville, TN 37162-0530

Heidi Smith  
General Manager  
Mktg. Development-Field Operations  
Tennessee Valley Authority  
P.O. Box 292409  
Nashville, TN 37229-2409

*The MTIDA Industry Leader is  
published by the*

*Middle Tennessee Industrial  
Development Association*

*2108 Westwood Avenue  
Nashville, TN 37212*

*Phone: 615.269.5233*

*Fax: 615.269.5184*

*WATS: 800.227.6628*

*Email: [mtida@mtida.org](mailto:mtida@mtida.org)*

*Website: [www.mtida.org](http://www.mtida.org)*

*Executive Director:*

*George W. Shuff, III*



Middle Tennessee Industrial  
Development Association  
2108 Westwood Avenue  
Nashville TN 37212

MAILING LABEL