FAYETTEVILLE LINCOLN COUNTY

2020 COMMUNITY DATA PROFILE



QUICK FACTS

| County Seat | Fayetteville |
|-------------------------------------|----------------------------|
| Year Incorporated | 1819 |
| Land Area in Square Miles (County) | 570 |
| Water Area in Square Miles (County) | 0 |
| Latitude | N35° 09.13′ |
| Longitude | W86° 34.23′ |
| Elevation | 685' |
| Market Region | Nashville |
| Distance From Nashville | 78 miles |
| Distance From Huntsville, AL | 20 miles |
| Time Zone | Central |
| City Website | www.fayettevilletn.com |
| County Website | www.lincolncountytngov.com |
| Additional Incorporated Cities | |

Petersburg

Dellrose, Elora, Flintville,

Kelso, Mulberry, Taft

POPULATION

Unincorporated Cities

within the County

| | <u>City</u> | County |
|----------------------------|-------------|--------|
| 2010 (Census) | 6,817 | 33,361 |
| 2019 Population | 6,925 | 34,303 |
| 2019 Median Age | 46.1 | 43.5 |
| 2024 Population Projection | 7,012 | 34,843 |
| Annual Growth Rate | 0.25% | 0.31% |
| (2019-2024 Projected) | | |

Source: ESRI

CLIMATE

| Annual Average Temperature | 60.4° F | |
|--|-----------|--|
| Average High Temperature | 71.8° F | |
| Average Low Temperature | 48.9° F | |
| Annual Average Precipitation | 55.60" | |
| Annual Average Snowfall | 1.0" | |
| Prevailing Winds | Southerly | |
| Mean Length of Freeze-Free Period (days) 180-220 | | |

TAX STRUCTURE

| LOCAL | <u>City</u> | <u>County</u> |
|---|---------------|---------------|
| Property Taxes (2019) | | |
| Rate per \$100 value | \$1.50 | \$2.10 |
| | | |
| Ratio of Assessment | | |
| Residential and Farm | 25% | 25% |
| Commercial/Industrial | 40% | 40% |
| Personal (Equipment) | 30% | 30% |
| | | |
| Total Local Assessment (2018) | \$171,408,879 | \$600,884,234 |
| Hotel-Motel Tax | 3.5% | 5% |
| Motor Vehicle Tax Rate | | \$75.00 |

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments Source: County Technical Assistance Service, UTIPS

STATE

Sales Tax

- 4% tax on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted

Local Sales Tax Rate

• 2.50%

Local and State Sales Tax Collected (FY2019)

• \$15,455,122

Income Tax

- Personal: 2% on Interest & Dividends for the 2019 tax year
- Corporate Excise Tax: 6.5% of Tennessee taxable income
- Franchise Tax: .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100
- **Unemployment Tax:** New employers is typically 2.7% (based on occupation) of first \$7,000

Source: Tennessee Department of Revenue



Fayetteville-Lincoln County Industrial Park Lot 4 (32.6 acres) (SOLD) and Runway Centre Industrial Park (34 acres SOLD, 65 acres available) are among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, please visit www.tnecd.com/sites/certified-sites/

EDUCATION

| District Name Lincoln County | and Fayetteville |
|--|------------------------------|
| Type of Public School System | County and City |
| District Grades Served | Pre-K-12 |
| Number of Schools | 10 |
| Number of Classroom Teachers | 328 |
| Number of Administrators | 29 |
| Additional Teachers and Staff | 71 |
| Total Number of Students | 5,085 |
| GRADES (2018-2019) | |
| Pre-K-8 | 3,081 |
| 5-8 | 478 |
| 9 only | 296 |
| 9-12 | 1,231 |
| Number of High School Graduates | (2018-19) 251 (county) |
| Number of High School Graduates | (2018-19) 76 (city) |
| Graduation Rate | 94.9% (county) |
| Graduation Rate | 98.8% (city) |
| Educational Attainment with a Deg | ree 26.8% |
| (Adults Age 25+) | |

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 35 miles) Graduates 2017-2018

| • | Martin Methodist College | Pulaski | 163 |
|---|----------------------------------|-------------|-------|
| • | Motlow State Community College | Tullahoma | 1,182 |
| • | TN College of Applied Technology | Pulaski | 285 |
| • | TN College of Applied Technology | Shelbyville | 226 |

Source: National Center for Education Statistics

FastTrack Job Training

Assistance Program Available Yes

Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

| City | Mayor and Board of Aldermen |
|------|--------------------------------|
| | Meets 2nd Tuesday at 5:00 p.m. |

Municipal Building

County Mayor and County Commissioners

Meets 3rd Tuesday at 6:00 p.m.

Circuit Court Room

Fire Department

City patrol cars

County patrol cars

| Full-time fire fighters in city | 19 |
|---|------|
| City volunteers | 11 |
| Full-time fire fighters in county | 0 |
| County volunteers | 125 |
| Fire stations in city | 2 |
| City fire trucks | 5 |
| • Fire stations in county 12 and 2 substat | ions |
| County fire trucks | 35 |
| Law Enforcement | |
| Full-time police officers in city | 27 |
| Full-time police officers in county & sheriff | |

| | <u>City</u> | <u>County</u> |
|------------------------------|-------------|---------------|
| Insurance Rating | 3X | 6 |
| Zoning Regulations | Yes | Yes |
| Planning Commission | Yes | Yes |
| Industrial Development Corp. | Yes | Yes |

TRANSPORTATION

AIR SERVICE

| AIR SERVICE | |
|--------------------------|--------------------------------|
| Nearest General Aviation | Fayetteville Municipal Airport |
| Location Identifier | FYM |
| Distance from City | 7 miles |
| Runway Length | 5,900 feet |
| Surface | Asphalt |
| Lighting | MIRL/PAPI |
| Fuel | 100LL/Jet A |
| Repairs | Major |
| | |

StorageHangar, Tie DownTransportationTaxi and Rental Car

Nearest Commercial Service Huntsville International Airport

Location Identifier HSV **Distance from Fayetteville** 43 miles

Nearest Commercial Service Nashville International Airport

Location Identifier BNA
Distance from Fayetteville 79 miles

Nashville International Airport (BNA) serves approximately 16 million total passengers annually. BNA is currently served by 15 airlines, including international carriers Air Canada, WestJet and British Airways. BNA offers 460 daily flights and provides nonstop air service to more than 65 destinations.

HIGHWAYS

| U.S. Highways | 64, 231, and 431 |
|----------------|------------------|
| State Highways | 50, 110, and 121 |

Nearest Interstate 17 miles to I-65; 30 miles to I-24

COMMON CARRIERS

| Air Freight Companies | None |
|-------------------------|------|
| Motor Freight Companies | 9 |
| Terminal Facilities | 3 |
| Rus Services | |

Inter-City Yes Local No Carrier Service Yes

RAILROADS SERVED BY

CSX Transportation

NAVIGABLE WATERWAYS

| River | Tennessee | |
|---------------|-----------|--|
| Channel Depth | 9 feet | |
| | | |

Nearest Port Facility Decatur, Alabama

Miles from Port 50

COMMUNICATIONS

| Newspapers | Elk Valley Times |
|------------|------------------|
| | Huntsville Times |

Huntsville Times
The Tennessean
Telephone Companies AT&T

Radio Stations WEKR-AM; WYTM-FM;

WBXR- AM

Television Networks 5 Nashville; 5 Huntsville

Cable Service Available Yes

Channels 158+

ProviderCharter Communications and Fayetteville Public Utilities

Internet Service Available

Provider AT&T, Charter Communications

and Fayetteville Public Utilities

Fiber Optics Available Yes

Provider Fayetteville Public Utilities

20

50

COMMUNITY FACILITIES

| Health Care | | <u>Recreation</u> | |
|-------------------------|---------|----------------------------|--------|
| Doctors | 32 | Libraries | 1 |
| Dentists | 7 | Parks | 7 |
| Hospitals | 1 | Golf Courses | 1 |
| Beds | 49 | (Public & Private) | |
| Clinics | 15 | Swimming Pools | 3 |
| Nursing Homes | 2 | (Public & Private) | |
| Beds | 247 | Country Clubs | 0 |
| Retirement Home | 1 | Theaters | 1 |
| Beds | 21 | Bowling Alleys | 0 |
| Residenital Care/ | | Tennis Courts | 4 |
| Assisted Living | 2 | | |
| Beds | 53 | Hotels & Motels | 4 |
| | | Rooms | 195 |
| Religious Organiza | ations | Bed & Breakfasts | 2 |
| Protestant | 41 | Airbnbs | 11 |
| Catholic | 1 | | |
| Jehovah's Witness | 1 | Largest Meeting Ro | oom |
| Seventh Day Adver | ntist 1 | Capacity | 400 |
| Latter Day Saints | 1 | | |
| Other | 4 | Restaurants | 44 |
| | | | |
| Day Care Centers | 20 | <u>Other</u> | |
| Certified In-home | Day | Henry Horton State | Park, |
| Care Homes | 6 | hunting-fishing-can | oeing- |
| | | driving range, healt | h club |
| | | Tims Ford State Par | ·k |
| | | | |

FINANCIAL INSTITUTIONS

| Type of Institution | # of Institutions | # of Branch | es <u>Deposits</u> |
|----------------------|-------------------|-------------|--------------------|
| Commercial Banks | 7 | 10 | \$554,174,000 |
| Savings Institutions | 0 | 0 | |
| Credit Unions | 2 | 2 | \$278,369,011 |
| Total | 9 | 12 | |
| | | | |

Countywide Combined Deposits \$832,543,011

(Deposits for June 30, 2019)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

| <u>Service</u> | <u>Location</u> | <u>Distance (Miles)</u> |
|------------------|-----------------|-------------------------|
| Tool & Die | Local | |
| Heat Treating | Lewisburg | 30 |
| Foundry | Local | |
| Heavy Hardware | Local | |
| Sheet Metal | Local | |
| Lubricants | Local | |
| Welding Supplies | Local | |
| Abrasives | | |

SELECTED ECONOMIC INDICATORS

2018 ANNUAL AVERAGES

| <u>Labor Force</u> | <u>County</u> | Labor Market Area* |
|----------------------|---------------|--------------------|
| Civilian Labor Force | 16,410 | 91,010 |
| Employment | 15,900 | 87,870 |
| Unemployment | 510 | 3,150 |
| Unemployment Rate | 3.1% | 3.4% |

^{*} Labor Market Area is defined as Bedford, Franklin, Giles, **Lincoln**, Marshall and Moore Counties in Tennessee.

2019 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

| Agriculture/Mining | 2.6% |
|-------------------------------|-------|
| Construction | 7.6% |
| Manufacturing | 27.2% |
| Wholesale Trade | 1.7% |
| Retail Trade | 12.2% |
| Transportation/Utilities | 5.6% |
| Information | 1.2% |
| Finance/Insurance/Real Estate | 5.0% |
| Services | 31.8% |
| Public Administration | 5.1% |
| | |

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2018)

| Number of Units | 39 |
|-----------------------|-------|
| Ann. Avg. Employment | 3,189 |
| Ann. Avg. Weekly Wage | \$848 |

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

| Year | 2019 |
|--------|----------|
| Amount | \$23,026 |

Source: ESRI

MEDIAN HOUSEHOLD INCOME

| Year | 2019 |
|--------|----------|
| Amount | \$42,411 |

Source: ESRI

AVERAGE HOME SALES

| Year | 2018 |
|----------------------|-----------|
| Number of Homes Sold | 455 |
| Average Cost | \$133,071 |
| | |

Source: Tennessee Housing Development Agency

RETAIL SALES

| Year | 2018 |
|--------|---------------|
| Amount | \$367,691,205 |

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood, Cedar and Pine

AGRICULTURAL

Crops: Grain, tobacco, soybeans, corn, hay, wheat, cotton

Livestock: Cattle, equine, poultry

UTILITIES

WATER

Water Supplier Fayetteville Public Utilities

Phone 931.433.1522 Website www.fpu-tn.com Elk River & Springs Source Capacity 5,200,000 GPD Current Consumption 2,200,000 GPD **Storage Capacity** 4,190,000 Gallons

WATER

Water Supplier Lincoln Co. Board of Public Utilities

Phone 931.433.2259

Website www.lincolncountybopu.com

Source Wells

2,000,000 GPD Capacity **Current Consumption** 1,400,000 GPD Storage Capacity 4,350,000 Gallons

SEWER

Sewer Provider Fayetteville Public Utilities

Phone 931.433.1522 Website www.fpu-tn.com Type of Treatment Lagoon System 3,350,000 Gallons Capacity Current Usage 1,400,000 GPD

City Sewer Coverage 98% Storm Sewer Coverage 2% Solid Waste Disposal Type Landfill **ELECTRICITY**

Tennessee Valley Authority Source Company

LOCAL POWER COMPANY (City and County)

Fayetteville Public Utilities

CEO/General Manager Britt Dve

Address Post Office Box 120

408 West College Street

Fayetteville, TN 37334-0120

Phone 931.433.1522 Fax 931.433.0646 Website www.fpu-tn.com

LOCAL GAS COMPANY (City and County)

Fayetteville Public Utilities

CEO/General Manager Britt Dye

Address Post Office Box 120

408 West College Street Fayetteville, TN 37334-0120

Phone 931.433.1522 Fax 931.433.0646 Website www.fpu-tn.com Source Company **Natural Gas Company**

Fuel Oil Suppliers 3 Suppliers of LP Gas 6

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (40+ employees)

| Firm | Product or Service | Total Employees | Union | Phone Number |
|----------------------------------|--------------------------------------|-----------------|-------|---------------------|
| Frito Lay, Inc. | Snack foods | 900 | None | 931.433.3800 |
| TMD (Toledo Molding & Die) | Automotive plastics | 300 | None | 414.470.3950 |
| JCF Housements | Modular home manufacturer | 250 | None | |
| Franke Foodservice Systems, Inc. | Stainless steel kitchen equipment | 200 | None | 931.433.7455 |
| Goodman Company, LP | Air conditioners & furnaces | 150 | IAM | 931.433.6101 |
| C&S Plastics, LLC | Automotive plastics | 150 | None | 931.438.8200 |
| Copper weld | Manufacturer of bimetallic wire | 125 | None | 931.433.7177 |
| Hirotec Manufacturing America | Automotive metals | 110 | None | 931.233.1700 |
| Gregory Design & Manufacturing | Automotive material handling racks | 100 | None | 931.433.5077 |
| Genesco, Inc. | Distributor of men's & women's shoe | s 100 | None | 931.433.3501 |
| Parsons Oil Co/Buy Fast Stores | Gas distributors & convenience store | s 90 | None | 931.433.4584 |
| Palatec | Manufacturer of wood pallets | 80 | None | 931.433.7935 |
| Conner Industries, Inc. | Remanufacture wood pallets | 70 | None | 931.433.1163 |
| Hematite | Automotive plastics | 70 | None | |
| Davie Ashley Sawmill, LLC | Sawmill | 48 | None | 931.937.8581 |
| RTR Group, Inc. | Fiberglass swimming pools | 45 | None | 931.438.4744 |
| Wright Paving Contractors, Inc. | Asphalt paving mixtures | 45 | None | 931.433.7938 |
| Lincoln Paving, LLC | Asphalt paving mixtures | 40 | None | 931.433.2481 |
| B&W Quality Growers | Growers of watercress | 40 | None | 931.937.0039 |
| American Development Corp. | Water treatment supplier | 40 | None | 931.438.0653 |

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director

Middle TN Industrial Development Association 2108 Westwood Avenue Nashville. Tennessee 37212 Phone: 615.269.5233 Fax: 615.269.5184

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Favetteville, Tennessee 37334

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MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.