

# FAYETTEVILLE LINCOLN COUNTY

2026 COMMUNITY DATA PROFILE



## QUICK FACTS

County Seat	Fayetteville
Year Incorporated	1819
Land Area in Square Miles (County)	570
Water Area in Square Miles (County)	0
Latitude	N35° 09.13'
Longitude	W86° 34.23'
Elevation	685'
Market Region	Nashville
Distance From Nashville	78 miles
Distance From Huntsville, AL	20 miles
Time Zone	Central
City Website	<a href="http://www.fayettevilletn.com">www.fayettevilletn.com</a>
County Website	<a href="http://www.lincolncountytngov.com">www.lincolncountytngov.com</a>
Additional Incorporated Cities within the County	Petersburg
Unincorporated Cities	Ardmore, Dellrose, Elora, Flintville, Kelso, Mulberry, Taft

## POPULATION

	City	County
2020 (Census)	7,068	35,319
2025 Population	7,202	36,395
2025 Median Age	43.9	43.7
2030 Population Projection	7,278	37,107
Annual Growth Rate (2025-2030 Projected)	0.21%	0.39%

Source: ESRI

## CLIMATE

Annual Average Temperature	60.4° F
Average High Temperature	71.8° F
Average Low Temperature	48.9° F
Annual Average Precipitation	55.60"
Annual Average Snowfall	1.0"
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	180-220

## TAX STRUCTURE

LOCAL	City	County
<b>Property Taxes (2025)</b>		
• Rate per \$100 value	\$1.3667	\$1.8998
<b>Ratio of Assessment</b>		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
<b>Total Local Assessment (2024)</b>	\$301,916,284	\$1,236,151,167
<b>Hotel-Motel Occupancy Tax</b>	5.0%	5.0%
<b>Motor Vehicle Wheel Tax Rate</b>		\$75.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments  
Source: Tennessee Department of Revenue

## STATE

<b>Sales Tax</b>	
• 4% tax on food and food ingredients	
• 7% on all other tangible personal property unless specifically exempted	
<b>Local Sales Tax Rate</b>	
• 2.50%	
<b>Local and State Sales Tax Collected (FY2025)</b>	
• \$45,204,627	
<b>Income Tax</b>	
• <b>Personal:</b> Repealed beginning January 1, 2021	
• <b>Corporate Excise Tax:</b> 6.5% of Tennessee taxable income	
• <b>Franchise Tax:</b> .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100	
• <b>Unemployment Tax:</b> New employers is typically 2.7% (based on occupation) of first \$7,000	

Source: Tennessee Department of Revenue



The Runway Centre Industrial Park (26 acres) is among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, please visit [www.tnecd.com/sites/certified-sites/](http://www.tnecd.com/sites/certified-sites/)

## EDUCATION

District Name	Lincoln County and Fayetteville	
Type of Public School System	County	City
District Grades Served	Pre-K-12	Pre-K-12
Number of Schools	8	3
Number of Classroom Teachers	221	66
Student to Teacher Ratio	17:1	15:1
Additional Staff	52	16
Total Number of Students	3,726	1,011
Number of Private Schools	3	
Total Number of Students	1,448	
Number of Teachers	37	

Number of High School Graduates (2025)	297 (county)
Graduation Rate	95.6% (county)
Number of High School Graduates (2025)	93 (city)
Graduation Rate	98.9% (city)
Educational Attainment with a Degree (Adults Age 25+)	28.6%

Source: Tennessee Department of Education

### REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 35 miles)

- University of TN Southern Pulaski
- Motlow State Community College Tullahoma
- TN College of Applied Technology Pulaski
- TN College of Applied Technology Shelbyville

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

## GOVERNMENT

### GOVERNING BODY

City	Mayor and Board of Aldermen Meets 2nd Tuesday at 5:00 p.m. Municipal Building
County	Mayor and County Commissioners Meets 3rd Tuesday at 6:00 p.m. Circuit Court Room

Fire Department	
• Full-time fire fighters in city	20
• Part-time fire fighters in city	8
• Full-time fire fighters in county	0
• County volunteers	123
• Fire stations in city	2
• City fire trucks	5
• Fire stations in county	14
• County fire trucks	40

Law Enforcement	
• Full-time police officers in city	28
• Full-time police officers in county & sheriff	48
• City patrol cars	36
• County patrol cars	60

	<u>City</u>	<u>County</u>
Insurance Rating	3	6-10
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

## TRANSPORTATION

### AIR SERVICE

Nearest General Aviation	Fayetteville Municipal Airport
Location Identifier	FYM
Distance from City	7 miles
Runway Length	5,900 feet
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major
Storage	Hangar, Tie Down
Transportation	Rental Car
Nearest Commercial Service	Huntsville International Airport
Location Identifier	HSV
Distance from Fayetteville	43 miles
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Fayetteville	92 miles

Nashville International Airport (BNA) serves approximately 17 million total passengers annually. BNA is currently served by 22 major carriers, including international carriers. BNA offers 585+ daily flights and provides nonstop air service to more than 101 destinations.

### HIGHWAYS

U.S. Highways	64, 231, and 431
State Highways	50, 110, and 121
Nearest Interstate	17 miles to I-65; 30 miles to I-24

### COMMON CARRIERS

Air Freight Companies	None
Motor Freight Companies	9
Terminal Facilities	3
Bus Services	
Inter-City	Yes
Local	Yes
Carrier Service	No

### RAILROADS SERVED BY

CSX Transportation

### NAVIGABLE WATERWAYS

River	Tennessee
Channel Depth	9 feet
Nearest Port Facility	Decatur, Alabama
Miles from Port	50

## COMMUNICATIONS

Newspapers	Elk Valley Times Huntsville Times The Tennessean
Telephone Companies	AT&T
Radio Stations	WEKR-FM; WYTM-FM; WBXR- AM
Television Networks	5 Nashville; 5 Huntsville
Cable Service Available	Yes
Channels	158+
Provider	Charter Communications and Mediacom
Internet Service Available	Yes
Provider	AT&T, Charter Communications and Fayetteville Public Utilities
Fiber Optics Available	Yes
Provider	Fayetteville Public Utilities, AT&T

## COMMUNITY FACILITIES

### Health Care

Doctors	24
Dentists	7
Hospitals	1
Beds	49
Clinics	14
Nursing Homes	2
Beds	247
Retirement Home	1
Beds	21
Residential Care/ Assisted Living	2
Beds	64

### Religious Organizations

Protestant	41
Catholic	1
Jehovah's Witness	1
Seventh Day Adventist	1
Latter Day Saints	1
Other	4

Day Care Centers	7
Certified In-home Day Care Homes	2
After School Programs	8

### Recreation

Libraries	1
Parks	10
Golf Courses (Public & Private)	1
Swimming Pools (Public & Private)	2
Skating Rink	1
Theaters	1
Museum	1
Tennis Courts	4
Pickleball Courts	3
Health Clubs	3

### Hotels & Motels

Rooms	195
Bed & Breakfasts	1
Airbnbs	25

### Largest Meeting Room

Capacity	400
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### Restaurants

	51
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### Other

Elk River – more than 50 miles of Class I river flows through the middle of Lincoln County. Fishing, Camping, Canoeing, Kayaking, and Swimming

## FINANCIAL INSTITUTIONS

Banks:	Total Number of Institutions	7
	Total Number of Offices	10
	Deposits	781,000,000
Credit Unions:	Total Number of Branches	1
	Total Number of Offices	1
	Deposits	449,183,029
Countywide Combined Deposits		\$1,230,183,029

(Deposits for June 30, 2025)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

## INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Local	
Heat Treating	Lewisburg	30
Foundry	Local	
Heavy Hardware	Local	
Sheet Metal	Local	
Lubricants	Local	
Welding Supplies	Local	
Abrasives	Huntsville, AL	30

## SELECTED ECONOMIC INDICATORS

### 2025 ANNUAL AVERAGES (AGE 16+)

Labor Force	County	Labor Market Area*
Population	29,714	273,923
Employed	16,732	158,227
Unemployed	802	7,853
Unemployment Rate	4.6%	4.7%

\*Drive Time: 45 minute radius from Fayetteville (County seat)

Source: ESRI

### 2025 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	3.9%
Construction	7.2%
Manufacturing	21.5%
Wholesale Trade	1.4%
Retail Trade	7.1%
Transportation/Utilities	7.0%
Information	0.6%
Finance/Insurance/Real Estate	4.9%
Services	41.3%
Public Administration	5.1%

Source: ESRI

### MANUFACTURING IN AREA (Annual Averages 2024)

Number of Units	47
Ann. Avg. Employment	2,808
Ann. Avg. Weekly Wage	\$1,116

Source: U.S. Bureau of Labor Statistics

### PER CAPITA PERSONAL INCOME

Year	2025
Amount	\$35,610

Source: ESRI

### MEDIAN HOUSEHOLD INCOME

Year	2025
Amount	\$65,468

Source: ESRI

### AVERAGE HOME SALES

Year	2025
Median Value	\$277,188
Average Value	\$338,090
Housing Affordability Index	91
Percent of Income to Mortgage	26.5%

Source: ESRI

### RETAIL SALES

Year	2024
Amount	\$489,342,744

Source: Tennessee Department of Revenue

## NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood, Cedar and Pine

## AGRICULTURAL

Crops: Grain, tobacco, soybeans, corn, hay, wheat, cotton

Livestock: Cattle, equine, poultry

## UTILITIES

### WATER

Water Supplier	Fayetteville Public Utilities
Phone	931.433.1522
Website	<a href="http://www.fpu-tn.com">www.fpu-tn.com</a>
Source	Elk River
Capacity	4,500,000 GPD
Current Consumption	2,397,929 GPD
Storage Capacity	4,455,624 Gallons

### WATER

Water Supplier	Lincoln Co. Board of Public Utilities
Phone	931.433.2259
Website	<a href="http://www.lincolncountybopu.com">www.lincolncountybopu.com</a>
Source	Wells
Capacity	2,000,000 GPD
Current Consumption	1,842,000 GPD
Storage Capacity	4,888,000 Gallons

### SEWER

Sewer Provider	Fayetteville Public Utilities
Phone	931.433.1522
Website	<a href="http://www.fpu-tn.com">www.fpu-tn.com</a>
Type of Treatment	Extended Aeration
Capacity	3,350,000 Gallons
Current Usage	1,000,000 GPD
City Sewer Coverage	98%
Storm Sewer Coverage	2%
Solid Waste Disposal Type	Biosolids are all land applied and taken to the landfill

### SEWER

Sewer Provider	Lincoln Co. Board of Public Utilities
Phone	931.433.2259
Website	<a href="http://www.lincolncountybopu.com">www.lincolncountybopu.com</a>
Type of Treatment	Transferred to FPU for treatment
Capacity	312 GPM
Current Usage	0.224 GPM

### ELECTRICITY

Source Company	Tennessee Valley Authority
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### LOCAL POWER COMPANY ( City and County)

Fayetteville Public Utilities	
CEO/General Manager	Britt Dye
Address	Post Office Box 120 408 West College Street Fayetteville, TN 37334-0120
Phone	931.433.1522
Website	<a href="http://www.fpu-tn.com">www.fpu-tn.com</a>

### LOCAL GAS COMPANY ( City and County)

Fayetteville Public Utilities	
Source Company	Natural Gas Company
Fuel Oil Suppliers	3
Suppliers of LP Gas	6

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

Firm	Product or Service	Total Employees	Union	Phone Number
Frito Lay, Inc.	Snack foods	1,100	None	931.433.3800
AriensCo	Outdoor Power Equipment	369	None	931.340.2200
Franke Foodservice Systems, Inc.	Stainless steel kitchen equipment	350	None	931.433.7455
Toledo Molding and Die	Automotive plastics	350	None	931.410.0830
Copperweld	Manufacturer of bimetallic wire	250	None	931.433.7177
C&S Plastics, LLC	Automotive plastics	200	None	931.438.8200
HIROTEC Manufacturing America	Automotive metals	170	None	931.233.1700
RTR Group, Inc.	Fiberglass swimming pools	120	None	931.438.4744
BuildEx Modular	Modular Home Manufacturer	110	None	931.218.6550
Gregory Container	Container manufacturing	100	None	931.433.5077
Genesco, Inc.	Distributor of men's & women's shoes	100	None	931.433.3501
Conner Industries, Inc.	Remanufacture wood pallets	100	None	931.433.1163
Palatec	Manufacturer of wood pallets	100	None	931.433.7935
Kent Distributors, Inc.	Gas distributors & convenience stores	90	None	931.433.4584
Direct Coil	HVAC coil manufacturing	70	None	931.433.3652
Lincoln Paving, LLC	Asphalt paving mixtures	65	None	931.433.2481
Hawkins Inc.	Chemicals Company	50	None	931.438.0653
Davie Ashley Sawmill, LLC	Sawmill	48	None	931.937.8581
Wright Paving Contractors, Inc.	Asphalt paving mixtures	45	None	931.433.7938
B&W Quality Growers	Growers of watercress	40	None	931.937.0039
Dayton Freight Lines	LTL Freight Carrier	30	None	800.860.5102

### For information on industrial sites and available industrial buildings contact:

**Kendrick J. Curtis, PhD, Executive Director**  
 Middle TN Industrial Development Association  
 2108 Westwood Avenue  
 Nashville, Tennessee 37212  
 Phone: 615.269.5233  
[mtida@mtida.org](mailto:mtida@mtida.org)  
[www.mtida.org](http://www.mtida.org)

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MIDDLE TENNESSEE INDUSTRIAL DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

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