

# GOODLETTSVILLE SUMNER COUNTY

2026 COMMUNITY DATA PROFILE



## QUICK FACTS

County Seat	Gallatin
Year Incorporated	1858
Land Area in Square Miles (County)	529
Water Area in Square Miles (County)	14
Latitude	N36° 19.4'
Longitude	W86° 42.8'
Elevation	476' MSL
Market Region	Nashville
Distance From Nashville	16 miles
Time Zone	Central
City Website	<a href="http://www.goodlettsville.gov">www.goodlettsville.gov</a>
County Website	<a href="http://www.sumnertn.org">www.sumnertn.org</a>
Additional Incorporated Cities within the County	Gallatin, Hendersonville, Millersville, Mitchellville, Portland, Westmoreland, White House
Unincorporated Cities	Bethpage, Castalian Springs, Cottontown

## POPULATION

	City	County
2020 (Census)	17,789	196,281
2025 Population	18,703	214,320
2025 Median Age	39.4	40.2
2030 Population Projection	19,941	228,924
Annual Growth Rate (2025-2030 Projected)	1.29%	1.33%

Source: ESRI

## CLIMATE

Annual Average Temperature	56.5° F
Average High Temperature	68.6° F
Average Low Temperature	44.4° F
Annual Average Precipitation	52.85"
Annual Average Snowfall	10"
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	180-220

## TAX STRUCTURE

LOCAL	City	County
<b>Property Taxes (2025)</b>		
• Rate per \$100 value	\$0.5068	\$1.421
<b>Ratio of Assessment</b>		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
<b>Total Local Assessment (2024)</b>	\$404,151,215	\$11,135,274,156
<b>Hotel-Motel Occupancy Tax</b>	3.0%	5.0%
<b>Motor Vehicle Wheel Tax Rate</b>		\$51.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments  
Source: Tennessee Department of Revenue

## STATE

<b>Sales Tax</b>
• 4% tax on food and food ingredients
• 7% on all other tangible personal property unless specifically exempted
<b>Local Sales Tax Rate</b>
• 2.25%
<b>Local and State Sales Tax Collected (FY2025)</b>
• \$365,382,378
<b>Income Tax</b>
• <b>Personal:</b> Repealed beginning January 1, 2021
• <b>Corporate Excise Tax:</b> 6.5% of Tennessee taxable income
• <b>Franchise Tax:</b> .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100
• <b>Unemployment Tax:</b> New employers is typically 2.7% (based on occupation) of first \$7,000

Source: Tennessee Department of Revenue

## EDUCATION

District Name	Sumner County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	53
Number of Classroom Teachers	1,933
Student to Teacher Ratio	16:1
Additional Staff	373
Total Number of Students	30,232
Number of Private Schools	14
Total Number of Students	10,641
Number of Teachers	221

Number of High School Graduates (2025)	2,269
Graduation Rate	97.0%
Educational Attainment with a Degree (Adults Age 25+)	45.4%

Source: Tennessee Department of Education

### REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

- Twelve located within a 25 mile radius of Goodlettsville

Source: Tennessee Higher Education Commission

FastTrack Job Training Assistance Program Available	Yes
---	-----

Source: Tennessee Department of Economic and Community Development

## GOVERNMENT

### GOVERNING BODY

City	Mayor and City Commissioners Meets 2nd Thursday at 6:30 p.m. City Hall
County	County Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. County Building

Fire Department	
• Full-time fire fighters in city	27
• City volunteers	0
• Full-time fire fighters in county	246*
• County volunteers	195*
• Fire stations in city	1
• City fire trucks	5
• Fire stations in county	28*
• County fire trucks	85*

(\* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

Law Enforcement	
• Full-time police officers in city	43
• Full-time police officers in county & sheriff	130
• City patrol cars	43
• County patrol cars	
Patrol Division	77
Traffic Division	12
Motorcycles	11
Reserve Unit	18
Flex vehicles	10

	<b>City</b>	<b>County</b>
Insurance Rating	3	Varies
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

## TRANSPORTATION

### AIR SERVICE

Nearest General Aviation	John C. Tune Airport
Location Identifier	JWN
Distance from Goodlettsville	24 miles
Runway Length	5,500
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major
Storage	Hangar, Tie Down
Transportation	Taxi, Rental and Courtesy Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Goodlettsville	15 miles

### HIGHWAYS

U.S. Highways	31, 41, 70
State Highways	45, 109, 155, 174, 254, 255, 840
Nearest Interstate	24, 40, 440, 65 and 840

### COMMON CARRIERS

Air Freight Companies	10
Motor Freight Companies	140
Terminal Facilities	26
Bus Services	
Inter-City	Yes
Local	Yes
Carrier Service	Yes

### RAILROADS SERVED BY

CSX Transportation	
--------------------	--

### NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	15

## COMMUNICATIONS

Newspapers	The Tennessean Nashville Business Journal
Telephone Companies	AT&T
Radio Stations	35 various FM & AM
Television Networks	5 major stations
Cable Service Available	Yes
Channels	70
Provider	AT&T and Comcast
Internet Service Available	Yes
Provider	AT&T and Comcast
Fiber Optics Available	Yes
Provider	AT&T and Comcast

## COMMUNITY FACILITIES *(citywide)*

### Health Care

Doctors	42
Dentists	38
Hospitals	0
Beds	0
Clinics	3
Nursing Homes	1
Beds	91
Memory Care	2
Beds	52
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	2
Beds	117

### Recreation

Libraries	1
Parks	6
Golf Courses (Public & Private)	1
Swimming Pools (Public & Private)	1
Country Clubs	0
Theaters	0
Bowling Alleys	0

### Hotels & Motels

Rooms	1,600
Bed & Breakfasts	2

### Religious Organizations

Protestant	36
Catholic	2
Jehovah's Witness	0
Seventh Day Adventist	0
Latter Day Saints	0
Other	2

### Largest Meeting Room

Capacity	200
----------	-----

### Restaurants

	54
--	----

### Other

### Day Care Centers

	6
--	---

### Day Care Homes

## FINANCIAL INSTITUTIONS

Banks:	Total Number of Institutions	24
	Total Number of Offices	56
	Deposits	5,535,000,000
City Credit Unions:	Total Number of Branches	3
	Total Number of Offices	3
	Deposits	107,506,392
Combined Deposits		\$5,642,506,392

(Deposits for June 30, 2025)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

## INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Local	1
Heat Treating	Local	.5
Foundry	Local	10
Heavy Hardware	Local	2
Sheet Metal	Local	.5
Lubricants	Local	3
Welding Supplies	Local	1
Abrasives	Local	1

## SELECTED ECONOMIC INDICATORS

### 2025 ANNUAL AVERAGES (AGE 16+)

Labor Force	County	Labor Market Area*
Population	172,004	1,555,871
Employed	110,512	1,030,606
Unemployed	3,453	34,661
Unemployment Rate	3.0%	3.3%

\*Drive Time: 45 minute radius from Goodlettsville

Source: ESRI

### 2025 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	7.3%
Manufacturing	10.5%
Wholesale Trade	2.9%
Retail Trade	11.5%
Transportation/Utilities	6.7%
Information	1.5%
Finance/Insurance/Real Estate	5.8%
Services	47.4%
Public Administration	5.9%

Source: ESRI

### MANUFACTURING IN AREA (Annual Averages 2024)

Number of Units	293
Ann. Avg. Employment	7,585
Ann. Avg. Weekly Wage	\$1,365

Source: U.S. Bureau of Labor Statistics

### PER CAPITA PERSONAL INCOME

Year	2025
Amount	\$47,600

Source: ESRI

### MEDIAN HOUSEHOLD INCOME

Year	2025
Amount	\$93,577

Source: ESRI

### AVERAGE HOME SALES

Year	2025
Median Value	\$454,002
Average Value	\$536,657
Housing Affordability Index	81
Percent of Income to Mortgage	30.4%

Source: ESRI

### RETAIL SALES

Year	2024
Amount	\$3,785,111,882

Source: Tennessee Department of Revenue

## NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood, Cedar, Elm, Oak and Hickory

## AGRICULTURAL

Crops: Corn, hay, soybeans, tobacco, fruits and vegetables

Livestock: Equine, cattle

## UTILITIES

### GAS

Local Distributor	Piedmont Natural Gas Company
Phone	800.353.6340
Website	<a href="http://www.piedmontng.com">www.piedmontng.com</a>
Source Company	East Tennessee Natural Gas
Fuel Oil Suppliers	0
Suppliers of LP Gas	0

### WATER

Water Supplier	White House Utility District
Phone	615.672.4110
Website	<a href="http://www.whud.org">www.whud.org</a>
Source	Cumberland River (Old Hickory Lake)
Capacity	15,000,000 GPD
Current Consumption	8,500,000 GPD
Storage Capacity	

### WATER

Water Supplier	Madison Suburban Utility District
Phone	615.868.3201
Website	<a href="http://www.msud.net">www.msud.net</a>

### WATER

Water Supplier	Metro Water Services
Phone	615.862.4600
Website	<a href="http://www.nashville.gov/Water-Services.aspx">www.nashville.gov/Water-Services.aspx</a>

Wastewater is treated by one of three wastewater treatment plants: Central, Dry Creek, and Whites Creek, with a rated capacity of 186 million gallons per day and the ability to treat as much as 500 million gallons of wastewater per day during extreme rainfall events. The wastewater collection system has more than 3,000 miles of piping, the largest of which is 16 feet in diameter.

### SEWER

Sewer Provider	City of Goodlettsville Transferred to Metro Water Services
Phone	615.851.3460 / 615.862.7225
Website	<a href="http://www.goodlettsville.gov">www.goodlettsville.gov</a> <a href="http://www.nashville.gov/water">www.nashville.gov/water</a>
Type of Treatment	Activated sludge
Capacity	4,000,000 GPD
Current Usage	125,000,000 GPD
City Sewer Coverage	75%
Storm Sewer Coverage	85%
Solid Waste Disposal Type	Land application

### ELECTRICITY

Source Company	Tennessee Valley Authority
----------------	----------------------------

### LOCAL POWER COMPANY (City and County)

Nashville Electric Service	
President/CEO	Teresa Broyles-Aplin
District Address	1214 Church Street Nashville, Tennessee 37246
Phone	615.747.3981
Website	<a href="http://www.nespower.com">www.nespower.com</a>

### LOCAL POWER COMPANY (small portion of City)

Cumberland Electric Membership Corporation/  
Cumberland Connect

General Manager	Chris Davis
District Address	1201 Fifth Avenue, W Springfield, Tennessee 37172
Phone	615.384.5566
Website	<a href="http://www.cemc.org">www.cemc.org</a>

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (citywide)

Firm	Product or Service	Total Employees	Union	Phone Number
Tyson Foods, Inc.	Case-ready meats	2,400	None	615.855.2800
Dollar General Corp. HQ	General Mercantile	1,374	None	615.855.4000
Associate Wholesale Grocers	Grocery distribution	325	None	615.859.4171
Des-Case Corporation	Contamination control	89	None	615.672.8800
The American Bottling Company	Bottled & canned soft drinks	70	None	615.992.9987
Prevost Motorcar	High-end luxury motor coaches	60	None	877.299.8881
Richards & Southern	Entertainment marketing	40	None	615.859.4121
Brittle Brothers	Gourmet Brittle		None	615.756.4915

### For information on industrial sites and available industrial buildings contact:

**Kendrick J. Curtis, PhD**  
**Executive Director**  
 Middle TN Industrial Development Association  
 2108 Westwood Avenue  
 Nashville, Tennessee 37212  
 Phone: 615.269.5233  
[mtida@mtida.org](mailto:mtida@mtida.org)  
[www.mtida.org](http://www.mtida.org)

**Alex West**  
**Economic Development Coordinator**  
 City of Goodlettsville  
 105 South Main Street  
 Goodlettsville, Tennessee 37072  
 Phone: 615.851-2213  
[awest@goodlettsville.gov](mailto:awest@goodlettsville.gov)  
[www.goodlettsville.gov](http://www.goodlettsville.gov)



MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.