

HARTSVILLE

TROUSDALE COUNTY

2024 COMMUNITY DATA PROFILE



QUICK FACTS

County Seat	Hartsville
Year Incorporated	1833
Land Area in Square Miles (County)	114
Water Area in Square Miles (County)	2
Latitude	N36° 23.45'
Longitude	W86° 10.03'
Elevation	474'
Market Region	Nashville
Distance From Nashville	45 miles
Time Zone	Central
County Website	www.trousdalecountyttn.gov
Additional Incorporated Cities within the County	None
Unincorporated Cities	None

POPULATION

	City	County
2020 (Census)	10,110	11,615
2023 Population	10,447	11,996
2023 Median Age	38.2	38.6
2028 Population Projection	10,764	12,385
Annual Growth Rate (2023-2028 Projected)	0.60%	0.64%

Source: ESRI

CLIMATE

Annual Average Temperature	57.9° F
Average High Temperature	69.2° F
Average Low Temperature	46.6° F
Annual Average Precipitation	53.19"
Annual Average Snowfall	0"
Prevailing Winds	South-Southwest
Mean Length of Freeze-Free Period (days)	180-220

TAX STRUCTURE

LOCAL	City	County
Property Taxes (2023)		
• Rate per \$100 value	\$2.6108	\$2.6608
• Outside City limits		\$1.9877
Ratio of Assessment		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
Total Local Assessment (2022)	\$69,482,420	\$302,727,638
Hotel-Motel Tax	0%	3%
Motor Vehicle Wheel Tax Rate	\$0.00	\$0.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax	
• 4% tax on food and food ingredients	
• 7% on all other tangible personal property unless specifically exempted	
Local Sales Tax Rate	
• 2.25%	
Local and State Sales Tax Collected (FY2023)	
• \$7,382,372	
Income Tax	
• Personal: Repealed beginning January 1, 2021	
• Corporate Excise Tax: 6.5% of Tennessee taxable income	
• Franchise Tax: .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100	
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000	

Source: Tennessee Department of Revenue

EDUCATION

District Name	Trousdale County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	3
Number of Classroom Teachers	89
Student to Teacher Ratio	15:1
Additional Staff	13
Total Number of Students	1,374
Number of Private Schools	0
Total Number of Students	0
Number of Teachers	0

Number of High School Graduates (2023)	79
Graduation Rate	97.5%
Educational Attainment with a Degree (Adults Age 25+)	19.4%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 30 miles)

- Cumberland University Lebanon
- TN College of Applied Technology Hartsville
- Volunteer State Community College Gallatin
- Welch College Gallatin

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

Metro	County Mayor and Commissioners Meets 4th Monday at 7:00 p.m. Courthouse
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Fire Department (Metropolitan Government)	
• Full-time fire fighters in county	0
• County volunteers	18-20
• Fire stations in county	1
• County fire trucks	3

Law Enforcement (Metropolitan Government)	
• Full-time police officers in urban services district	4
• Full-time police officers in county & sheriff	14
• Urban services district patrol cars	4
• County patrol cars	14

	City	County
Insurance Rating	7	10
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

TRANSPORTATION

AIR SERVICE	
Nearest General Aviation	Sumner County Regional Airport
Location Identifier	XNX
Distance from Hartsville	16 miles
Runway Length	6,301 feet
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major/Minor
Storage	Hangar, Tie Down
Transportation	Taxi, Courtesy and Rental Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Hartsville	44 miles

Nashville International Airport (BNA) serves approximately 17 million total passengers annually. BNA is currently served by 22 major carriers, including international carriers. BNA offers 585+ daily flights and provides nonstop air service to more than 101 destinations.

HIGHWAYS	
U.S. Highways	231
State Highways	25, 10, 141, 260
Nearest Interstate	20 miles to Interstate 40

COMMON CARRIERS	
Air Freight Companies	None
Motor Freight Companies	3
Terminal Facilities	1
Bus Services	
Inter-City	No
Local	No
Carrier Service	UPS

RAILROADS SERVED BY
None

NAVIGABLE WATERWAYS	
River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	45

COMMUNICATIONS

Newspapers	Hartsville Vidette The Macon Chronicle The Tennessean
Telephone Companies	Tri-County Electric/Fiber Communications; AT&T; North Central Telephone Coop.
Radio Stations	WTNK Fun Radio (1090 AM/93.5 FM)
Television Networks	Nashville Region
Fiber Optics Available	Yes
Provider	Tri-County Electric/Fiber Communications; North Central Telephone Coop.; Comcast

COMMUNITY FACILITIES

Health Care		Recreation	
Doctors	7	Libraries	1
Dentists	2	Parks	2
Hospitals	1	Golf Courses	0
Beds	25	(Public & Private)	
Clinics	1	Swimming Pools	1
Beds	5	(Public & Private)	
Nursing Homes	1	Country Clubs	0
Beds	95	Theaters	0
Retirement Homes	0	Bowling Alleys	0
Beds	0		
Residential Care/		Hotels & Motels	
Assisted Living	1	Rooms	0
Beds	36	Bed & Breakfasts	0
Boarding Home	1		
Beds	33		
Religious Organizations		Largest Meeting Room	
Protestant	18	Capacity	500
Catholic	0		
Jehovah's Witness	0	Restaurants	
Jewish	0		15
Spanish	1		
Other		Other	
		Senior Citizen Center,	
		Community Center,	
Day Care Centers		Correctional Facility	
	5		
Day Care Homes			
	0		

FINANCIAL INSTITUTIONS

Banks:	Total Number of Institutions	2
	Total Number of Offices	2
	Deposits	240,000,000
Credit Unions:	Total Number of Branches	0
	Total Number of Offices	0
	Deposits	0
Countywide Combined Deposits		\$240,000,000
(Deposits for June 30, 2023)		

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Gallatin	16
Heat Treating	Nashville	48
Heavy Hardware	Nashville	48
Sheet Metal	Nashville	48
Lubricants	Nashville	48
Welding Supplies	Nashville	48

SELECTED ECONOMIC INDICATORS

2023 ANNUAL AVERAGES (AGE 16+)		
Labor Force	County	Labor Market Area*
Population	10,166	285,065
Employed	5,106	172,040
Unemployed	148	6,453
Unemployment Rate	2.8%	3.6%

* Drive Time: 45 minute radius from Hartsville (County seat)

Source: ESRI

2023 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	8.9%
Manufacturing	9.4%
Wholesale Trade	2.9%
Retail Trade	14.4%
Transportation/Utilities	11.7%
Information	0.5%
Finance/Insurance/Real Estate	3.9%
Services	39.9%
Public Administration	7.9%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2022)

Number of Units	11
Ann. Avg. Employment	297
Ann. Avg. Weekly Wage	\$1,022

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year	2023
Amount	\$23,225

Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year	2023
Amount	\$55,019

Source: ESRI

AVERAGE HOME SALES

Year	2022
Number of Homes Sold	179
Average Cost	\$320,657
2023 Median Home Value	\$212,963

Source: Tennessee Housing Development Agency

RETAIL SALES

Year	2022
Amount	\$83,497,286

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone, shale, sandstone and claystone
Timber: Hardwood

AGRICULTURAL

Crops: Hay, soybeans, wheat, tobacco and corn
Livestock: Cattle and goats

UTILITIES

GAS

Local Distributor	Piedmont Natural Gas
Phone	800.752.7504
Website	www.piedmontng.com
Source Company	Piedmont
Fuel Oil Suppliers	2
Suppliers of LP Gas	1

WATER

Water Supplier	Hartsville Water System
Phone	615.374.3484
Website	www.trousdalecountyttn.gov/water
Source	Cumberland River
Capacity	2,000,000 GPD
Current Consumption	900,000 GPD
Storage Capacity	2,870,000 Gallons

WATER

Water Supplier	Castalian Springs-Bethpage Water Utility District
<i>(provides water to a western portion of the county)</i>	
Phone	615.841.3724
Website	www.csbwater.com/

SEWER

Sewer Provider	Hartsville Sewer System
Phone	615.374.3484
Website	www.trousdalecountyttn.gov/water
Type of Treatment	Activated sludge (secondary)
Capacity	750,000 GPD
Current Usage	300,000 GPD
City Sewer Coverage	90%
Storm Sewer Coverage	50%
Solid Waste Disposal Type	The County provides residential trash service inside the Urban Services District and a convenience center for the General Services District that also serves as the recycling collection point for the Urban Services District.

ELECTRICITY

Source Company	Tennessee Valley Authority
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LOCAL POWER COMPANY (City and County)

Tri-County Electric Membership Corporation

Exec. VP/ General Manager	Paul Thompson
District Office	Post Office Box 67 330 Broadway Hartsville, Tennessee 37074
Phone	615.374.2986
Website	www.tcemc.org

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

Firm	Product or Service	Total Employees	Union	Phone Number
Mueller Refrigeration Products	Commercial refrig. components	175	None	615.374.2124
Americolor LLC	Commercial printing	60	None	615.983.8261
*Weldon/Christy's	Specialty adhesives	46	None	615.374.2076
*ARC Automotive	Airbag inflater technology	40	None	615.450.6800
*Tri-Metals	Metal fabricator	26	None	615.374.7193
Zwirner Equipment	Commercial & industrial equipment	25	None	615.680.3312
Dakota Works	Concrete log mfg. for fireplaces	23	None	615.374.4190
Hartsville Cabinet Millwork	Cabinets & countertops	18	None	615.374.2203
Anderson Meats	Meat processor	15	None	615.374.7990
*Carey Brothers Welding & Fabricating	Steel fabricating	15	None	615.680.3238
*Fluid Forming Americas, LLC	Steel metalwork	10	None	615.374.9500
*TN Spring & Metal	Wire springs	5	None	615.374.9500
*Counter Couture	Concrete countertops	5	None	615.374.1408

* (within the PowerCom Industrial Center)

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb Executive Director

Middle TN Industrial
Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
mtida@mtida.org
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Jack McCall County Mayor

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Hartsville/Trousdale County is a consolidated metropolitan government in the Nashville Metro Statistical Area. At 114 square miles, it is the smallest county in the state and bordered by four counties for a total population <400,000.



MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.