

# HARTSVILLE TROUSDALE COUNTY

2026 COMMUNITY DATA PROFILE



## QUICK FACTS

County Seat	Hartsville
Year Incorporated	1833
Land Area in Square Miles (County)	114
Water Area in Square Miles (County)	2
Latitude	N36° 23.45'
Longitude	W86° 10.03'
Elevation	474'
Market Region	Nashville
Distance From Nashville	45 miles
Time Zone	Central
County Website	<a href="http://www.trousdalecountytn.gov">www.trousdalecountytn.gov</a>
Additional Incorporated Cities within the County	None
Unincorporated Cities	None

## POPULATION

### Hartsville/Trousdale County

2020 (Census)	11,615
2025 Population	12,674
2025 Median Age	39.5
2030 Population Projection	13,455
Annual Growth Rate (2025-2030 Projected)	1.20%

Source: ESRI

## CLIMATE

Annual Average Temperature	57.9° F
Average High Temperature	69.2° F
Average Low Temperature	46.6° F
Annual Average Precipitation	53.19"
Annual Average Snowfall	0"
Prevailing Winds	South-Southwest
Mean Length of Freeze-Free Period (days)	180-220

## TAX STRUCTURE

LOCAL	City	County
<b>Property Taxes (2025)</b>		
• Rate per \$100 value	\$2.6108	\$2.101
• Outside City limits		\$2.10
<b>Ratio of Assessment</b>		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%

<b>Total Local Assessment (2024)</b>	\$77,037,572	\$327,609,159
<b>Hotel-Motel Occupancy Tax</b>	0.0%	3.0%
<b>Motor Vehicle Wheel Tax Rate</b>		\$40.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments  
Source: Tennessee Department of Revenue

## STATE

### Sales Tax

- 4% tax on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted

### Local Sales Tax Rate

- 2.25%

### Local and State Sales Tax Collected (FY2025)

- \$7,471,036

### Income Tax

- **Personal:** Repealed beginning January 1, 2021
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100
- **Unemployment Tax:** New employers is typically 2.7% (based on occupation) of first \$7,000

Source: Tennessee Department of Revenue



**The Powercom Industrial Center (22 acres)** is among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, please visit [www.tnecd.com/sites/certified-sites/](http://www.tnecd.com/sites/certified-sites/)

## EDUCATION

District Name	Trousdale County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	3
Number of Classroom Teachers	86
Student to Teacher Ratio	16:1
Additional Staff	12
Total Number of Students	1,371
Number of Private Schools	0
Total Number of Students	0
Number of Teachers	0

Number of High School Graduates (2025)	94
Graduation Rate	97.9%
Educational Attainment with a Degree (Adults Age 25+)	17.4%

Source: Tennessee Department of Education

### **REGIONAL HIGHER EDUCATIONAL INSTITUTIONS** (within 30 miles)

- Cumberland University                      Lebanon
- TN College of Applied Technology        Hartsville
- Volunteer State Community College      Gallatin
- Welch College                                Gallatin

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

## GOVERNMENT

### **GOVERNING BODY**

Metro	County Mayor and Commissioners Meets 4th Monday at 7:00 p.m. Courthouse
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### **Fire Department (Metropolitan Government)**

- Full-time fire fighters in county                      0
- County volunteers    18-20
- Fire stations in county    1
- County fire trucks    3

### **Law Enforcement (Metropolitan Government)**

- Full-time police officers in  
    urban services district    5
- Full-time police officers in county & sheriff                      17
- Urban services district patrol cars                                      5
- County patrol cars    17

	<u>City</u>	<u>County</u>
Insurance Rating	7	10
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

## TRANSPORTATION

### **AIR SERVICE**

Nearest General Aviation	Sumner County Regional Airport
Location Identifier	XNX
Distance from Hartsville	16 miles
Runway Length	6,301 feet
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major/Minor
Storage	Hangar, Tie Down
Transportation	Taxi, Courtesy and Rental Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Hartsville	44 miles

### **HIGHWAYS**

U.S. Highways	231
State Highways	25, 10, 141, 260
Nearest Interstate	20 miles to Interstate 40

### **COMMON CARRIERS**

Air Freight Companies	None
Motor Freight Companies	3
Terminal Facilities	1
Bus Services	
Inter-City	No
Local	No
Carrier Service	UPS

### **RAILROADS SERVED BY**

None

### **NAVIGABLE WATERWAYS**

River	Cumberland
Channel Depth	18 feet
Nearest Port Facility	Hartsville
Miles from Port	3

## COMMUNICATIONS

Newspapers	Hartsville Vidette The Macon Chronicle The Tennessean
Telephone Companies	Tri-County Electric/Fiber Communications; AT&T; North Central Telephone Coop. WTNK Fun Radio (1090 AM/93.5 FM)
Radio Stations	Nashville Region
Television Networks	Yes
Fiber Optics Available	Tri-County Electric/Fiber Communications; North Central Telephone Coop.; Comcast

## COMMUNITY FACILITIES

### Health Care

Doctors	7
Dentists	2
Hospitals	1
Beds	25
Clinics	1
Beds	5
Nursing Homes	1
Beds	95
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	0
Beds	36
Boarding Home	1
Beds	33

### Recreation

Libraries	1
Parks	2
Golf Courses (Public & Private)	0
Swimming Pools (Public & Private)	0
Country Clubs	0
Theaters	0
Bowling Alleys	0

### Hotels & Motels

Rooms	0
Bed & Breakfasts	0

### Religious Organizations

Protestant	18
Catholic	0
Jehovah's Witness	0
Jewish	0
Spanish	1
Other	

### Largest Meeting Room

Capacity	500
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### Restaurants

15

### Other

Senior Citizen Center,  
Community Center,  
Correctional Facility

### Day Care Centers

5

### Day Care Homes

0

## FINANCIAL INSTITUTIONS

Banks:	Total Number of Institutions	3
	Total Number of Offices	3
	Deposits	253,000,000
Credit Unions:	Total Number of Branches	0
	Total Number of Offices	0
	Deposits	0
Countywide Combined Deposits		\$253,000,000

(Deposits for June 30, 2025)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

## INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Gallatin	16
Heat Treating	Nashville	48
Heavy Hardware	Nashville	48
Sheet Metal	Nashville	48
Lubricants	Nashville	48
Welding Supplies	Nashville	48

## SELECTED ECONOMIC INDICATORS

### 2025 ANNUAL AVERAGES (AGE 16+)

Labor Force	County	Labor Market Area*
Population	10,547	275,393
Employed	5,378	167,109
Unemployed	145	6,014
Unemployment Rate	2.6%	3.5%

\*Drive Time: 45 minute radius from Hartsville (County seat)

Source: ESRI

### 2025 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	9.2%
Manufacturing	8.9%
Wholesale Trade	3.0%
Retail Trade	14.2%
Transportation/Utilities	10.7%
Information	0.4%
Finance/Insurance/Real Estate	3.7%
Services	40.2%
Public Administration	9.0%

Source: ESRI

### MANUFACTURING IN AREA (Annual Averages 2024)

Number of Units	17
Ann. Avg. Employment	325
Ann. Avg. Weekly Wage	\$1,147

Source: U.S. Bureau of Labor Statistics

### PER CAPITA PERSONAL INCOME

Year	2025
Amount	\$24,203

Source: ESRI

### MEDIAN HOUSEHOLD INCOME

Year	2025
Amount	\$62,232

Source: ESRI

### AVERAGE HOME SALES

Year	2025
Median Value	\$314,286
Average Value	\$345,118
Housing Affordability Index	77
Percent of Income to Mortgage	31.6%

Source: ESRI

### RETAIL SALES

Year	2024
Amount	\$84,259,480

Source: Tennessee Department of Revenue

## NATURAL RESOURCES

Minerals: Limestone, shale, sandstone and claystone  
Timber: Hardwood

## AGRICULTURAL

Crops: Hay, soybeans, wheat, tobacco and corn  
Livestock: Cattle and goats

## UTILITIES

### GAS

Local Distributor	Piedmont Natural Gas
Phone	800.752.7504
Website	<a href="http://www.piedmontng.com">www.piedmontng.com</a>
Source Company	Piedmont
Fuel Oil Suppliers	2
Suppliers of LP Gas	1

### WATER

Water Supplier	Hartsville Water System
Phone	615.374.3484
Website	<a href="http://www.trousdalecountytn.gov/water">www.trousdalecountytn.gov/water</a>
Source	Cumberland River
Capacity	2,000,000 GPD
Current Consumption	900,000 GPD
Storage Capacity	2,870,000 Gallons

### WATER

Water Supplier	Castalian Springs-Bethpage Water Utility District
<i>(provides water to a western portion of the county)</i>	
Phone	615.841.3724
Website	<a href="http://www.csbwater.com/">www.csbwater.com/</a>

### SEWER

Sewer Provider	Hartsville Sewer System
Phone	615.374.3484
Website	<a href="http://www.trousdalecountytn.gov/water">www.trousdalecountytn.gov/water</a>
Type of Treatment	Activated sludge (secondary)
Capacity	750,000 GPD
Current Usage	300,000 GPD
City Sewer Coverage	90%
Storm Sewer Coverage	50%
Solid Waste Disposal Type	The County provides residential trash service inside the Urban Services District and a convenience center for the General Services District that also serves as the recycling collection point for the Urban Services District.

### ELECTRICITY

Source Company	Tennessee Valley Authority
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### LOCAL POWER COMPANY (City and County)

Tri-County Electric Membership Corporation

Chief Executive Officer	Glenn Hale
District Office	Post Office Box 67 330 Broadway Hartsville, Tennessee 37074
Phone	615.374.2986
Website	<a href="http://www.tcemc.org">www.tcemc.org</a>

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

Firm	Product or Service	Total Employees	Union	Phone Number
Mueller Refrigeration Products	Commercial refrig. components	175	None	615.374.2124
Americolor LLC	Commercial printing	60	None	615.983.8261
*Weldon/Christy's	Specialty adhesives	46	None	615.374.2076
*ARC Automotive	Airbag inflater technology	40	None	615.450.6800
*Tri-Metals	Metal fabricator	26	None	615.374.7193
Zwirner Equipment	Commercial & industrial equipment	25	None	615.680.3312
Dakota Works	Concrete log mfg. for fireplaces	23	None	615.374.4190
Hartsville Cabinet Millwork	Cabinets & countertops	18	None	615.374.2203
Anderson Meats	Meat processor	15	None	615.374.7990
*Carey Brothers Welding & Fabricating	Steel fabricating	15	None	615.680.3238
*Fluid Forming Americas, LLC	Steel metalwork	10	None	615.374.9500
*Counter Couture	Concrete countertops	5	None	615.374.1408

\* (within the PowerCom Industrial Center)

### For information on industrial sites and available industrial buildings contact:

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**Executive Director**  
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 Development Association  
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 Nashville, Tennessee 37212  
 Phone: 615.269.5233  
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Hartsville/Trousdale County is a consolidated metropolitan government in the Nashville Metro Statistical Area. At 114 square miles, it is the smallest county in the state and bordered by four counties for a total population <400,000.



MIDDLE TENNESSEE INDUSTRIAL  
 DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

*The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.*