

MT. JULIET WILSON COUNTY

2022 COMMUNITY DATA PROFILE



QUICK FACTS

County Seat	Lebanon
Year Incorporated	1973
Land Area in Square Miles	26.14
Water Area in Square Miles	0.40
Latitude	N36° 11' 58.5168"
Longitude	W86° 31' 9.1596"
Elevation	572'
Market Region	Nashville
Distance From Nashville	15 miles
Time Zone	Central
City Website	www.cityofmtjuliet.org
County Website	www.wilsoncountyttn.gov
Additional Incorporated Cities within the County	Lebanon
Unincorporated Cities	Watertown

POPULATION

	City	County
2010 (Census)	24,548	113,993
2021 Population	39,289	147,737
2021 Median Age	38.4	41.5
2026 Population Projection	43,776	172,985
Annual Growth Rate (2021-2026 Projected)	2.58%	2.30%

Source: ESRI

CLIMATE

Annual Average Temperature	59.3° F
Average High Temperature	70.35° F
Average Low Temperature	48.8° F
Annual Average Precipitation	58.41"
Annual Average Snowfall	6"
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	291

TAX STRUCTURE

LOCAL	City	County
Property Taxes (2021)		
• Rate per \$100 value	\$0.11	\$1.9089
Ratio of Assessment		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
Total Local Assessment (2021)	\$1,790,900,433	\$6,141,257,595
Bonded Debt Totals	\$12,345,000	\$429,125,000
Hotel-Motel Tax	4%	5%
Motor Vehicle Wheel Tax Rate		\$25.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax	
• 4% tax on food and food ingredients	
• 7% on all other tangible personal property unless specifically exempted	
Local Sales Tax Rate	
• 2.75%	
Local and State Sales Tax Collected (FY2021)	
• \$264,305,699	
Income Tax	
• Personal: Repealed beginning January 1, 2021	
• Corporate Excise Tax: 6.5% of Tennessee taxable income	
• Franchise Tax: .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100	
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000	

Source: Tennessee Department of Revenue

EDUCATION

Wilson County is comprised of two school systems:

	Wilson County Schools
	Lebanon Special School District
District Grades Served	Pre-K-12
Number of Schools	30
Number of Classroom Teachers	1,593
Student to Teacher Ratio	14:1
Additional Staff	1,510
Total Number of Students	18,525

GRADES (2020-2021)

Elementary	11,064
Middle	4,173
High School	6,679
Barry Tatum Academy 5-12	2,664
Number of High School Graduates (2020-21)	1,544
Graduation Rate	96.3%
Educational Attainment with a Degree (Adults Age 25+)	43.2%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 25 miles)

Graduates 2020-2021

• Cumberland University	Lebanon	642
• TN College of Applied Technology	Hartsville	175
• Volunteer State Community College	Gallatin	1,712
• Welch College	Gallatin	69
• TN College of Applied Technology	Murfreesboro	212
• Middle TN State University	Murfreesboro	4,667

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

City	City Manager and City Commissioners Meets 2nd and 4th Monday at 6:30 p.m. City Hall Commission Chambers
County	Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. Wilson County Courthouse

Fire Department

• Full-time fire fighters in city	35
• City volunteers	17
• Full-time fire fighters in county	133
• County volunteers	0
• Fire stations in city	3
• City fire trucks	6
• Fire stations in county	10
• County fire trucks	15

Law Enforcement

• Full-time police officers in city	68
• Full-time police officers in county & sheriff	138
• City patrol cars	87
• County patrol cars	121

	<u>City</u>	<u>County</u>
Insurance Rating	5	4-4X
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

TRANSPORTATION

AIR SERVICE

Nearest General Aviation	Lebanon Municipal Airport
Location Identifier	M54
Distance from City	2 miles
Runway Length	5,000 feet and 1,801 feet
Surface	Asphalt/Turf
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major
Storage	Hangar, Tie Down
Transportation	Taxi, Courtesy Car and Rental Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Mount Juliet	13 miles

Nashville International Airport (BNA) serves approximately 18 million total passengers annually. BNA is currently served by 16 airlines, including international carriers Air Canada, WestJet and British Airways. BNA offers 540 daily flights and provides nonstop air service to more than 75 destinations.

HIGHWAYS

U.S. Highways	70
State Highways	10, 24, 26, 109, 141, 171, 265, 266, 267
Nearest Interstate	40, 840

COMMON CARRIERS

Air Freight Companies	2
Motor Freight Companies	10
Terminal Facilities	1
Bus Services	
Inter-City	No
Local	No
Carrier Service	No

RAILROADS SERVED BY

RJ Corman Railroad Company

NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	17

COMMUNICATIONS

Newspapers	Mt. Juliet News The Chronicle of Mt. Juliet The Tennessean
Telephone Companies	Multiple Providers
Radio Stations	None
Television Networks	6
Cable Service Available	Yes
Channels	200+
Provider	Comcast; TDS Telecom; AT&T
Internet Service Available	Yes
Provider	Comcast; TDS Telecom; AT&T
Fiber Optics Available	Yes
Provider	AT&T

COMMUNITY FACILITIES

Health Care

Doctors	270
Dentists	14
Hospitals	1
Beds	245
Clinics	4
Nursing Homes	3
Beds	106
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	1
Beds	

Religious Organizations

Protestant	20
Catholic	1
Jewish	0
Jehovah's Witness	1
Spanish	0
Other	3

Day Care Centers

Day Care Homes	0
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Recreation

Libraries	1
Parks	1
Golf Courses (Public & Private)	1
Swimming Pools (Public & Private)	0
Country Clubs	0
Theaters	1
Bowling Alleys	0

Hotels & Motels

Rooms	942
Bed & Breakfasts	0

Largest Meeting Room

Capacity	300
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Restaurants

	82
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Other

FINANCIAL INSTITUTIONS

Name of Institution	# of Branches	Deposits
Bank of America	1	84,288,000
Bank of Tennessee	1	18,979,000
BankTennessee	1	60,985,000
Cedarstone Bank	2	128,277,000
Citizens Bank of Lafayette	2	41,797,000
F&M Bank	2	44,929,000
First Freedom Bank	3	329,139,000
First Horizon Bank	3	227,792,000
Firstbank	1	27,677,000
FSNB, National Association	1	872,000
Pinnacle Bank	3	537,469,000
Regions Bank	3	242,360,000
Southern Bank of Tennessee	2	169,980,000
Truist Bank	3	203,900,000
U.S. Bank National Association	2	60,879,000
Wilson Bank and Trust	11	1,637,360,000
Ascend Credit Union	1	405,576,046
Old Hickory Credit Union	1	24,927,499
US Community Credit Union	1	26,922,840

Countywide Combined Deposits \$ 4,274,109,385
(Deposits for June 30, 2021)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Local	
Heat Treating	Nashville	17
Foundry	Smyrna	16
Heavy Hardware	Local	17
Sheet Metal	Local	
Lubricants	Nashville	17
Welding Supplies	Local	
Abrasives	Local	

SELECTED ECONOMIC INDICATORS

2021 ANNUAL AVERAGES (PRELIMINARY)

Labor Force	County	Labor Market Area*
Civilian Labor Force	78,142	804,375
Employment	75,601	774,513
Unemployment	2,541	29,862
Unemployment Rate	3.3%	3.8%

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

2021 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.5%
Construction	7.1%
Manufacturing	9.6%
Wholesale Trade	4.2%
Retail Trade	11.4%
Transportation/Utilities	7.3%
Information	1.7%
Finance/Insurance/Real Estate	8.6%
Services	43.8%
Public Administration	5.8%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2021)

Number of Units	136
Ann. Avg. Employment	4,555
Ann. Avg. Weekly Wage	\$1,123

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year	2021
Amount	\$39,412

Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year	2021
Amount	\$94,639

Source: ESRI

AVERAGE HOME SALES

Year	2021
Number of Homes Sold	3,484
Average Cost	\$417,078
2021 Median Home Value	\$457,000

Source: Tennessee Housing Development Agency

RETAIL SALES

Year	2020
Amount	\$2,506,271,943

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed Stone, sand, gravel, clay and limestone
Timber: Oak, Popular and Cedar

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
Livestock: Sheep, goats, cattle

UTILITIES

GAS

Local Distributor	Piedmont Natural Gas
Phone	800.752.7504
Website	www.piedmontng.com
Source Company	Texas Eastern, TN Pipeline, Columbia Gulf and East TN Natural Gas
Fuel Oil Suppliers	0
Suppliers of LP Gas	0

WATER

Water Supplier	West Wilson Utility District
Phone	615.758.5682
Website	www.westwilsonutility.com
Source	Old Hickory Lake
Capacity	16,000,000 GPD
Current Consumption	6,680,000 GPD
Storage Capacity	11,250,000 Gallons

SEWER

Sewer Provider	City of Mt. Juliet
Phone	615.773.7957
Website	www.mtjuliet-tn.gov
Type of Treatment	under contract with Metro Nashville
Capacity	unlimited GPD
Current Usage	3,200,000 GPD
City Sewer Coverage	96%
Storm Sewer Coverage	Mt. Juliet owns a MS4, conveyance system and does not operate a publicly owned treatment works (POTW)

Solid Waste Disposal Type Individual contracts with various waste haulers. Mt. Juliet does not provide solid waste services.

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City and County)

Middle Tennessee Electric	
President	Chris Jones
Local Address	Post Office Box 220 Lebanon, Tennessee 37088
Phone	877.777.9020
Outages	877.777.9111
Fax	615.449.8609
Website	www.mte.com

LOCAL POWER COMPANY (County)

Nashville Electric Service	
President	DeCosta Jenkins
District Address	1214 Church Street Nashville, Tennessee 37246
Phone	615.736.6900
Fax	615.747.3854
Website	www.nespower.com

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (200+ employees)

Firm	Product or Service	Total Employees	Union	Phone Number
CEVA Logistics	VMI & Logistics Provider for DELL & Nissan	1,900	None	615.754.3700
FedEx Supply Chain	Electronics Mfg Refurbishment & Forward Distribution	1,168	None	615.547.1020
GEODIS	Distribution & Logistics	1,103	None	615.443.8952
Amazon Fulfillment Services	Fulfillment Services	1,008	None	None published
FedEx Ground	Distribution Hub	800	None	800.463.3339
Cracker Barrel	Corporate Headquarters	766	None	615.444.5533
Lochinvar, LLC	Water Heaters, Boilers & Pool Heaters	620	None	615.889.8900
Under Armour	Sports Apparel Distributor	525	None	615.754.1570
O'Reillys Distribution Center	Auto Parts Distribution	440	None	615.466.1526
Performance Foodservice Nashville	Food Distribution	401	None	615.444.2010
Pace Analytical National	Environmental Laboratory Testing	355	None	615.758.5858
Autokiniton	Automotive Metal Stamping	350	None	615.443.1004
Communications Test Design, Inc	Repair, distribution and logistics	330	None	615.994.3454
Performance Food Group	Food Distribution	328	None	615.444.2995
Manheim Nashville	Auto Auction Facility	325	None	615.773.3800
ALDI Inc.	Food Distribution	295	None	615.449.8840
Journeys Distribution Center	Distribution of Footwear & Accessories	282	None	615.367.7245
LEGACY Supply Chain Services	Third Party Logistics Provider	240	None	615.257.1285
Famous Footwear	Footwear Distribution	215	None	615.443.3900
Rooms To Go	Furniture Distribution	213	None	615.235.8400
American Wonder Porcelain	Tile Manufacturer	200	None	615.449.0012
Lifeway Christian Resources	Christian Publications Distribution	200	None	615.277.6407

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
Middle TN Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
mtida@mtida.org
www.mtida.org

G.C. Hixson, Executive Director
Joint Economic & Community Development
Board of Wilson County
200 Aviation Way, Suite 202
Lebanon, Tennessee 37090
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MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.