

MOUNT JULIET WILSON COUNTY

2018 COMMUNITY DATA PROFILE



QUICK FACTS

County Seat	Lebanon
Year Incorporated	1973
Land Area in Square Miles (County)	571
Water Area in Square Miles (County)	12
Latitude	N36° 11' 58.5168"
Longitude	W86° 31' 9.1596"
Elevation	551'
Market Region	Nashville
Distance From Nashville	15 miles
Time Zone	Central
City Website	www.cityofmtjuliet.org
County Website	www.wilsoncountyttn.gov
Additional Incorporated Cities within the County	Lebanon and Watertown
Unincorporated Cities	Gladeville and Norene

POPULATION

	City	County
2010 (Census)	23,504	113,993
2017 Population	30,510	136,421
2017 Median Age	37.7	40.8
2022 Population Projection	35,361	153,883
Annual Growth Rate (2017-2022 Projected)	3.00%	2.44%

Source: ESRI

CLIMATE

Annual Average Temperature	58.2° F
Average High Temperature	68.3° F
Average Low Temperature	48.1° F
Annual Average Precipitation	52.25"
Annual Average Snowfall	6"
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	291

TAX STRUCTURE

LOCAL	City	County
Property Taxes (2017)		
• Rate per \$100 value	\$0.1664	\$2.5189
Ratio of Assessment		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
Bonded Debt (2017)	\$15,306,854	\$337,565,000
Total Local Assessment (2017)	\$1,094,415,611	\$4,019,215,258
Hotel-Motel Tax	4%	3%
Motor Vehicle Tax Rate		\$25.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax
• 4% tax on food and food ingredients
• 7% on all other tangible personal property unless specifically exempted
Local Sales Tax Rate
• 2.25%
Local and State Sales Tax Collected (FY2017)
• \$188,611,965
Income Tax
• Personal: 4% on Interest & Dividends for the 2017 period, this tax will be reduced and phased out over the next few years.
• Corporate Excise Tax: 6.5% of Tennessee taxable income.
• Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000.

Source: Tennessee Department of Revenue

EDUCATION

Wilson County is comprised of two school systems:

	Wilson County Schools
	Lebanon Special School District
District Grades Served	Pre-K-12
Number of Schools	30
Total Number of Students	23,004

	# Local Schools	Enrollment
Elementary	16	10,952
Jr. High	5	4,242
Sr. High	4	6,465
Private/Parochial	5	1,345

Number of High School Graduates (2016-17)	1,531
Graduation Rate	96.2%
Educational Attainment with a Degree (Adults Age 25-64)	39.3%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

- Cumberland University Lebanon
- TN College of Applied Technology Lebanon

Source: Tennessee Higher Education Commission

FastTrack Job Training Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

City	City Manager and City Council Meets 2nd and 4th Monday at 6:30 p.m. City Hall Commission Chambers
County	Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. Wilson County Courthouse

Fire Department

• Full-time fire fighters in city	24
• City volunteers	25
• Full-time fire fighters in county	132
• County volunteers	25
• Fire stations in city	3
• City fire trucks	6
• Fire stations in county	11
• County fire trucks	13

Law Enforcement

• Full-time police officers in city	57
• Full-time police officers in county & sheriff	126
• City patrol cars	55
• County patrol cars	52

	City	County
Insurance Rating	5	4-4X
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

TRANSPORTATION

AIR SERVICE

Nearest General Aviation Location Identifier	Lebanon Municipal Airport M54
Distance from City	2 miles
Runway Length	5,000 feet and 1,801 feet
Surface	Asphalt/Turf
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major
Storage	Hangar, Tie Down
Transportation	Taxi, Courtesy Car and Rental Car
Nearest Commercial Service Location Identifier	Nashville International Airport BNA
Distance from Mount Juliet	13 miles

BNA serves 440 flights daily in more than 50 nonstop markets. BNA is served by 14 airlines, including international carriers Air Canada, Westjet and soon British Airways. Starting May 2018, British Airways will fly nonstop between Nashville and London Heathrow.

HIGHWAYS

U.S. Highways	70
State Highways	10, 24, 26, 109, 141, 171, 265, 266, 267
Nearest Interstate	Interstate 40, 840

COMMON CARRIERS

Air Freight Companies	2
Motor Freight Companies	10
Terminal Facilities	1
Bus Services	
Inter-City	No
Local	No
Carrier Service	No

RAILROADS SERVED BY

Nashville & Eastern Railroad Corporation

NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	17

COMMUNICATIONS

Newspapers	Mt. Juliet News	Wed
	The Chronicle of Mt. Juliet	Wed
	The Tennessean	Daily
Telephone Companies	Multiple Providers	
Radio Stations	None	
Television Networks	6	
Cable Service Available	Yes	
Channels	96	
Provider	Comcast and TDS Telecom	
Internet Service Available	Yes	
Provider	Comcast and TDS Telecom	
Fiber Optics Available		
Provider		

COMMUNITY FACILITIES

Health Care

Doctors	270
Dentists	14
Hospitals	1
Beds	245
Clinics	4
Nursing Homes	3
Beds	106
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	1
Beds	

Religious Organizations

Protestant	20
Catholic	1
Jewish	0
Jehovah's Witness	1
Spanish	0
Other	3

Day Care Centers

Day Care Homes	0
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Recreation

Libraries	1
Parks	1
Golf Courses (Public & Private)	2
Swimming Pools (Public & Private)	0
Country Clubs	0
Theaters	1
Bowling Alleys	0

Hotels & Motels

Rooms	445
Bed & Breakfasts	0

Largest Meeting Room

Capacity	300
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Restaurants

	82
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Other

FINANCIAL INSTITUTIONS

Commercial Banks	16
Savings Institutions	0
Credit Unions	4
Total # of Institutions	20
Total # of Branches	47
Countywide Combined Deposits	\$2,477,545,000
(Deposits for June 30, 2017)	

*Credit Unions NOT calculated in Combined Deposits

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Local	
Heat Treating	Nashville	17
Foundry	Smyrna	16
Heavy Hardware	Local	17
Sheet Metal	Local	
Lubricants	Nashville	17
Welding Supplies	Local	
Abrasives	Local	

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES

Labor Force	County	Labor Market Area*
Civilian Labor Force	67,000	723,500
Employment	64,380	696,190
Unemployment	2,620	27,330
Unemployment Rate	3.9%	4.4%

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.8%
Construction	6.3%
Manufacturing	9.8%
Wholesale Trade	3.8%
Retail Trade	13.7%
Transportation/Utilities	6.2%
Information	1.9%
Finance/Insurance/Real Estate	8.3%
Services	44.9%
Public Administration	4.4%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

Number of Units	134
Ann. Avg. Employment	4,284

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year	2017
Amount	\$30,731

Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year	2017
Amount	\$64,248

Source: ESRI

AVERAGE HOME SALES

Year	2016
Number of Homes Sold	2,563
Average Cost	\$271,124

Source: Tennessee Housing Development Agency

RETAIL SALES

Year	2016
Amount	\$2,466,926,295

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed Stone, sand, gravel

Timber:

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat

Livestock: Sheep, goats, cattle

UTILITIES

GAS

Local Distributor	Piedmont Natural Gas
Phone	800.752.7504
Website	www.piedmontng.com
Source Company	Texas Eastern, TN Pipeline, Columbia Gulf and East TN Natural Gas
Fuel Oil Suppliers	0
Suppliers of LP Gas	0

WATER

Water Supplier	West Wilson Utility District
Phone	615.758.5682
Website	www.westwilsonutility.com
Source	Old Hickory Lake
Capacity	16,000,000 GPD
Current Consumption	6,042,000 GPD
Storage Capacity	11,250,000 Gallons

SEWER

Sewer Provider	City of Mount Juliet
Phone	615.754.7957
Website	www.mtjuliet-tn.gov
Type of Treatment	under contract with Metro Nashville
Capacity	unlimited GPD
Current Usage	3,200,000 GPD
City Sewer Coverage	85%
Storm Sewer Coverage	Mount Juliet owns a MS4, conveyance system and does not operate a publicly owned treatment works (POTW)

Solid Waste Disposal Type Individual contracts with various waste haulers. Mount Juliet does not provide solid waste services.

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City and County)

Middle Tennessee Electric Membership Corp.

President Chris Jones
Address Post Office Box 220
 Lebanon, Tennessee 37088
Phone 877.777.9020
Outages 877.777.9111
Fax 615.449.8609
Website www.mtemc.com

LOCAL POWER COMPANY (County)

Nashville Electric Service

President DeCosta Jenkins
Address 1214 Church Street
 Nashville, Tennessee 37246
Phone 615.747.3895
Fax 615.747.3854
Website www.nespower.com

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (200+ employees)

Firm	Product or Service	Total Employees	Union	Phone Number
Amazon Fulfillment Services	Fulfillment Services	1200	None	None published
CEVA Logistics	VMI & Logistics Provider for DELL & Nissan	1157	None	615.754.3700
FedEx Supply Chain	Electronics Refurbishment & Distribution	1000	None	615.547.1020
GEODIS	Distribution & Logistics	930	None	615.994.3825
Cracker Barrel	Corporate Headquarters	914	None	615.444.5533
Performance Food Group	Food Distribution	706	None	615.444.2995
Manheim Nashville	Auto Auction Facility	630	None	615.773.3800
L&W Engineering Co.	Automotive Metal Stamping	525	None	615.443.1004
Lochinvar, LLC	Water Heaters, Boilers & Pool Heaters	480	None	615.889.8900
Jones Bros., Inc.	Road Building & Earth Moving	400	None	615.754.4710
ZF TRW Automotive	Commercial Steering Gears	375	UAW	615.444.6110
FedEx Ground	Distribution Hub	329	None	615.701.5000
Optoro	End-to-End Reverse Logistics Provider	300	None	629.777.1408
Under Armour	Sports Apparel Distributor	300	None	615.754.1570
Environmental Science Corporation	Environmental Laboratory Testing	288	None	615.758.5858
Amersports	Sports Equipment Distribution	250	None	615.444.6661
Famous Footwear	Footwear Distribution	250	None	615.443.3900
Genesco	Distribution of Footwear & Accessories	250	None	615.367.7245
Builders FirstSource	Building Materials	205	None	615.453.5332
American Wonder Porcelain	Tile Manufacturer	200	None	615.449.0012
LEGACY Supply Chain Services	Third Party Logistics Provider	200	None	615.257.1285
Lifeway Christian Resources	Christian Publications Distribution	200	None	615.277.6407
WestRock	Folding Cartons	200	None	615.444.6250

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
 Middle TN Industrial Development Association
 2108 Westwood Avenue
 Nashville, Tennessee 37212
 Phone: 615.269.5233
 Fax: 615.269.5184
mtida@mtida.org
www.mtida.org

G.C. Hixson, Executive Director
 Joint Economic & Community Development
 Board of Wilson County
 200 Aviation Way, Suite 202
 Lebanon, Tennessee 37090
 Phone: 615.443.1210
 Fax: 615.443.0277
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www.doingbiz.org



MIDDLE TENNESSEE INDUSTRIAL
DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.