QUICK FACTS

County Seat: Lebanon
Year Incorporated: 1973
Land Area in Square Miles (County): 571
Water Area in Square Miles (County): 12
Latitude: N36° 11' 58.5168”
Longitude: W86° 31' 9.1596”
Elevation: 551’
Market Region: Nashville
Distance From Nashville: 15 miles
Time Zone: Central
City Website: www.cityofmtjuliet.org
County Website: www.wilsoncountytn.gov
Additional Incorporated Cities within the County: Lebanon and Watertown
Unincorporated Cities: Gladeville and Norene

POPULATION

2010 (Census) City County 23,504 113,993
2017 Population City County 30,510 136,421
2017 Median Age City County 37.7 40.8
2022 Population Projection City County 35,361 153,883
Annual Growth Rate (2017-2022 Projected) City County 3.00% 2.44%

Source: ESRI

CLIMATE

Annual Average Temperature: 58.2° F
Average High Temperature: 68.3° F
Average Low Temperature: 48.1° F
Annual Average Precipitation: 52.25”
Annual Average Snowfall: 6”
Prevailing Winds: Southerly
Mean Length of Freeze-Free Period (days): 291

TAX STRUCTURE

LOCAL

Property Taxes (2017)
• Rate per $100 value City County $0.1664 $2.5189

Ratio of Assessment
• Residential and Farm City County 25% 25%
• Commercial/Industrial City County 40% 40%
• Personal (Equipment) City County 30% 30%

Bonded Debt (2017) City County $15,306,854 $337,565,000
Total Local Assessment (2017) City County $1,094,415,611 $4,019,215,258
Hotel-Motel Tax City County 4% 3%
Motor Vehicle Tax Rate City County $25.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax
• 4% tax on food and food ingredients
• 7% on all other tangible personal property unless specifically exempted

Local Sales Tax Rate
• 2.25%

Local and State Sales Tax Collected (FY2017)
• $188,611,965

Income Tax
• Personal: 4% on Interest & Dividends for the 2017 period, this tax will be reduced and phased out over the next few years.
• Corporate Excise Tax: 6.5% of Tennessee taxable income.
• Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100.
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first $7,000.

Source: Tennessee Department of Revenue
EDUCATION

Wilson County is comprised of two school systems:
  Wilson County Schools
  Lebanon Special School District

District Grades Served: Pre-K-12
Number of Schools: 30
Total Number of Students: 23,004

<table>
<thead>
<tr>
<th># Local Schools</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>16</td>
</tr>
<tr>
<td>Jr. High</td>
<td>5</td>
</tr>
<tr>
<td>Sr. High</td>
<td>4</td>
</tr>
<tr>
<td>Private/Parochial</td>
<td>5</td>
</tr>
</tbody>
</table>

Number of High School Graduates (2016-17): 1,531
Graduation Rate: 96.2%
Educational Attainment with a Degree: 39.3% (Adults Age 25-64)

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

- Cumberland University  Lebanon
- TN College of Applied Technology  Lebanon

Source: Tennessee Higher Education Commission

FastTrack Job Training
Assistance Program Available: Yes

Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY
City
  City Manager and City Council
  Meets 2nd and 4th Monday at 6:30 p.m.
  City Hall Commission Chambers

County
  Mayor and County Commissioners
  Meets 3rd Monday at 7:00 p.m.
  Wilson County Courthouse

Fire Department
  • Full-time fire fighters in city: 24
  • City volunteers: 25
  • Full-time fire fighters in county: 132
  • County volunteers: 25
  • Fire stations in city: 3
  • City fire trucks: 6
  • Fire stations in county: 11
  • County fire trucks: 13

Law Enforcement
  • Full-time police officers in city: 57
  • Full-time police officers in county & sheriff: 126
  • City patrol cars: 55
  • County patrol cars: 52

AIR SERVICE

Nearest General Aviation: Lebanon Municipal Airport
Location Identifier: M54
Distance from City: 2 miles
Runway Length: 5,000 feet and 1,801 feet
Surface: Asphalt/Turf
Lighting: MIRL/PAPI
Fuel: 100LL/Jet A
Repairs: Major
Storage: Hangar, Tie Down
Transportation: Taxi, Courtesy Car and Rental Car

Source: Tennessee Department of Economic and Community Development

GOVERNMENT

HIGHWAYS

U.S. Highways: 70
State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267
Nearest Interstate: Interstate 40, 840

COMMON CARRIERS

Air Freight Companies: 2
Motor Freight Companies: 10
Terminal Facilities: 1
Bus Services
  Inter-City: No
  Local: No
  Carrier Service: No

RAILROADS SERVED BY

Nashville & Eastern Railroad Corporation

NAVIGABLE WATERWAYS

River: Cumberland
Channel Depth: 9 feet
Nearest Port Facility: Nashville
Miles from Port: 17

COMMUNICATIONS

Newspapers
  Mt. Juliet News  Wed
  The Chronicle of Mt. Juliet  Wed
  The Tennessean  Daily

Telephone Companies
  Multiple Providers

Radio Stations
  None

Television Networks: 6
Cable Service Available: Yes
Channels: 96
Provider: Comcast and TDS Telecom

Internet Service Available: Yes
Provider: Comcast and TDS Telecom

Fiber Optics Available: Yes
Provider: Comcast and TDS Telecom
COMMUNITY FACILITIES

Health Care
- Doctors: 270
- Dentists: 14
- Hospitals: 1
  - Beds: 245
- Clinics: 4
- Nursing Homes: 3
  - Beds: 106
- Retirement Homes: 0
  - Beds: 0
- Residential Care/Assisted Living: 1

Religious Organizations
- Protestant: 20
- Catholic: 1
- Jewish: 0
- Jehovah's Witness: 1
- Spanish: 0
- Other: 3

Day Care Centers: 12
Day Care Homes: 0

FINANCIAL INSTITUTIONS

- Commercial Banks: 16
- Savings Institutions: 0
- Credit Unions: 4
  - Total # of Institutions: 20
  - Total # of Branches: 47
- Countywide Combined Deposits: $2,477,545,000
  (Deposits for June 30, 2017)

*Credit Unions NOT calculated in Combined Deposits

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES

<table>
<thead>
<tr>
<th>Labor Force</th>
<th>County</th>
<th>Labor Market Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civilian Labor Force</td>
<td>67,000</td>
<td>723,500</td>
</tr>
<tr>
<td>Employment</td>
<td>64,380</td>
<td>696,190</td>
</tr>
<tr>
<td>Unemployment</td>
<td>2,620</td>
<td>27,330</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>3.9%</td>
<td>4.4%</td>
</tr>
</tbody>
</table>

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

- Agriculture/Mining: 0.8%
- Construction: 6.3%
- Manufacturing: 9.8%
- Wholesale Trade: 3.8%
- Retail Trade: 13.7%
- Transportation/Utilities: 6.2%
- Information: 1.9%
- Finance/Insurance/Real Estate: 8.3%
- Services: 44.9%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

- Number of Units: 134

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

- Year: 2017
- Amount: $30,731

Source: ESRI

MEDIAN HOUSEHOLD INCOME

- Year: 2017
- Amount: $64,248

Source: ESRI

AVERAGE HOME SALES

- Year: 2016
- Number of Homes Sold: 2,563
- Average Cost: $271,124

Source: Tennessee Housing Development Agency

RETAIL SALES

- Year: 2016
- Amount: $2,466,926,295

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed Stone, sand, gravel
Timber:

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
Livestock: Sheep, goats, cattle
## UTILITIES

### GAS
- Local Distributor: Piedmont Natural Gas
- Phone: 800.752.7504
- Website: [www.piedmontng.com](http://www.piedmontng.com)

### WATER
- Water Supplier: West Wilson Utility District
  - Phone: 615.758.5682
  - Website: [www.westwilsonutility.com](http://www.westwilsonutility.com)

### SEWER
- Sewer Provider: City of Mount Juliet
  - Phone: 615.754.7957
  - Website: [www.mtjuliet-tn.gov](http://www.mtjuliet-tn.gov)

### ELECTRICITY
- Source Company: Tennessee Valley Authority
- LOCAL POWER COMPANY (City and County): Middle Tennessee Electric Membership Corp.
  - President: Chris Jones
  - Address: Post Office Box 220
  - Phone: 615.747.3895

### SOLID WASTE
- Disposal Type: Individual contracts with various waste haulers. Mount Juliet does not provide solid waste services.

### MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (200+ employees)

<table>
<thead>
<tr>
<th>Firm</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amazon Fulfillment Services</td>
<td>Fulfillment Services</td>
<td>1200</td>
<td>None</td>
<td>None published</td>
</tr>
<tr>
<td>CEVA Logistics</td>
<td>VMI &amp; Logistics Provider for DELL &amp; Nissan</td>
<td>1157</td>
<td>None</td>
<td>615.754.3700</td>
</tr>
<tr>
<td>FedEx Supply Chain</td>
<td>Electronics Refurbishment &amp; Distribution</td>
<td>1000</td>
<td>None</td>
<td>615.547.1020</td>
</tr>
<tr>
<td>GEODIS</td>
<td>Distribution &amp; Logistics</td>
<td>930</td>
<td>None</td>
<td>615.994.3825</td>
</tr>
<tr>
<td>Cracker Barrel</td>
<td>Corporate Headquarters</td>
<td>914</td>
<td>None</td>
<td>615.444.5533</td>
</tr>
<tr>
<td>Performance Food Group</td>
<td>Food Distribution</td>
<td>706</td>
<td>None</td>
<td>615.444.2995</td>
</tr>
<tr>
<td>Manheim Nashville</td>
<td>Auto Auction Facility</td>
<td>630</td>
<td>None</td>
<td>615.773.3800</td>
</tr>
<tr>
<td>L&amp;W Engineering Co.</td>
<td>Automotive Metal Stamping</td>
<td>525</td>
<td>None</td>
<td>615.443.1004</td>
</tr>
<tr>
<td>Lochnivar, LLC</td>
<td>Water Heaters, Boilers &amp; Pool Heaters</td>
<td>480</td>
<td>None</td>
<td>615.889.8900</td>
</tr>
<tr>
<td>Jones Bros., Inc.</td>
<td>Road Building &amp; Earth Moving</td>
<td>400</td>
<td>None</td>
<td>615.754.4710</td>
</tr>
<tr>
<td>ZF TRW Automotive</td>
<td>Commercial Steering Gears</td>
<td>375</td>
<td>UAW</td>
<td>615.444.6110</td>
</tr>
<tr>
<td>FedEx Ground</td>
<td>Distribution Hub</td>
<td>329</td>
<td>None</td>
<td>615.701.5000</td>
</tr>
<tr>
<td>Optoro</td>
<td>End-to-End Reverse Logistics Provider</td>
<td>300</td>
<td>None</td>
<td>629.777.1408</td>
</tr>
<tr>
<td>Under Armour</td>
<td>Sports Apparel Distributor</td>
<td>300</td>
<td>None</td>
<td>615.754.1570</td>
</tr>
<tr>
<td>Environmental Science Corporation</td>
<td>Environmental Laboratory Testing</td>
<td>288</td>
<td>None</td>
<td>615.758.5858</td>
</tr>
<tr>
<td>Amersports</td>
<td>Sports Equipment Distribution</td>
<td>250</td>
<td>None</td>
<td>615.444.6661</td>
</tr>
<tr>
<td>Famous Footwear</td>
<td>Footwear Distribution</td>
<td>250</td>
<td>None</td>
<td>615.443.3900</td>
</tr>
<tr>
<td>Genesco</td>
<td>Distribution of Footwear &amp; Accessories</td>
<td>250</td>
<td>None</td>
<td>615.367.7245</td>
</tr>
<tr>
<td>Builders FirstSource</td>
<td>Building Materials</td>
<td>205</td>
<td>None</td>
<td>615.453.5332</td>
</tr>
<tr>
<td>American Wonder Porcelain</td>
<td>Tile Manufacturer</td>
<td>200</td>
<td>None</td>
<td>615.449.0012</td>
</tr>
<tr>
<td>LEGACY Supply Chain Services</td>
<td>Third Party Logistics Provider</td>
<td>200</td>
<td>None</td>
<td>615.257.1285</td>
</tr>
<tr>
<td>Lifeway Christian Resources</td>
<td>Christian Publications Distribution</td>
<td>200</td>
<td>None</td>
<td>615.277.6407</td>
</tr>
<tr>
<td>WestRock</td>
<td>Folding Cartons</td>
<td>200</td>
<td>None</td>
<td>615.444.6250</td>
</tr>
</tbody>
</table>

For information on industrial sites and available industrial buildings contact:

- **Robert T. Bibb, Executive Director**
  - Middle TN Industrial Development Association
  - 2108 Westwood Avenue
  - Nashville, Tennessee 37212
  - Phone: 615.269.5233
  - Fax: 615.269.5184
  - [mtida@mtida.org](mailto:mtida@mtida.org)
  - [www.mtida.org](http://www.mtida.org)

- **G.C. Hixson, Executive Director**
  - Joint Economic & Community Development Board of Wilson County
  - 200 Aviation Way, Suite 202
  - Lebanon, Tennessee 37088
  - Phone: 615.443.1210
  - Fax: 615.443.0277
  - [gchixson@doingbiz.org](mailto:gchixson@doingbiz.org)
  - [www.doingbiz.org](http://www.doingbiz.org)

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.