

WESTMORELAND SUMNER COUNTY

2020 COMMUNITY DATA PROFILE



QUICK FACTS

| | |
|--|--|
| County Seat | Gallatin |
| Year Incorporated | 1901 |
| Land Area in Square Miles (County) | 529 |
| Water Area in Square Miles (County) | 14 |
| Latitude | N36° 33.72' |
| Longitude | W86° 14.88' |
| Elevation | 911' |
| Market Region | Nashville |
| Distance From Nashville | 40 miles |
| Distance From Gallatin | 14 miles |
| Time Zone | Central |
| City Website | www.westmorelandtn.gov |
| County Website | www.sumnertn.org |
| Additional Incorporated Cities within the County | Gallatin, Goodlettsville, Hendersonville, Millersville, Mitchellville, Portland, White House |
| Unincorporated Cities | Bethpage, Castalian Springs, Cottontown |

POPULATION

| | City | County |
|--|-------|---------|
| 2010 (Census) | 2,206 | 160,645 |
| 2019 Population | 2,480 | 191,428 |
| 2019 Median Age | 39.0 | 40.4 |
| 2024 Population Projection | 2,618 | 208,105 |
| Annual Growth Rate (2019-2024 Projected) | 1.09% | 1.68% |

Source: ESRI

CLIMATE

| | |
|--|-----------|
| Annual Average Temperature | 56.5° F |
| Average High Temperature | 68.6° F |
| Average Low Temperature | 44.4° F |
| Annual Average Precipitation | 52.85" |
| Annual Average Snowfall | |
| Prevailing Winds | Southerly |
| Mean Length of Freeze-Free Period (days) | 180-220 |

TAX STRUCTURE

| LOCAL | City | County |
|-------------------------------|--------------|-----------------|
| Property Taxes (2019) | | |
| • Rate per \$100 value | \$1.1318 | \$2.262 |
| Ratio of Assessment | | |
| • Residential and Farm | 25% | 25% |
| • Commercial/Industrial | 40% | 40% |
| • Personal (Equipment) | 30% | 30% |
| Total Local Assessment (2018) | \$32,971,732 | \$4,449,296,337 |
| Hotel-Motel Tax | 0% | 5% |
| Motor Vehicle Tax Rate | | \$51.00 |

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

| | |
|---|--|
| Sales Tax | |
| • 4% tax on food and food ingredients | |
| • 7% on all other tangible personal property unless specifically exempted | |
| Local Sales Tax Rate | |
| • 2.25% | |
| Local and State Sales Tax Collected (FY2019) | |
| • \$202,696,280 | |
| Income Tax | |
| • Personal: 2% on Interest & Dividends for the 2019 tax year | |
| • Corporate Excise Tax: 6.5% of Tennessee taxable income | |
| • Franchise Tax: .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100 | |
| • Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000 | |

Source: Tennessee Department of Revenue

EDUCATION

| | |
|-------------------------------|---------------|
| District Name | Sumner County |
| Type of Public School System | County |
| District Grades Served | Pre-K-12 |
| Number of Schools | 47 |
| Number of Classroom Teachers | 2,163 |
| Number of Administrators | 100 |
| Additional Teachers and Staff | 197 |
| Total Number of Students | 29,365 |

GRADES (2018-2019)

| | |
|---------|--------|
| Pre-K-5 | 13,102 |
| 6-8 | 7,048 |
| 9-12 | 9,215 |

Number of High School Graduates (2018-19) 2,043

Graduation Rate 94.3%

Educational Attainment with a Degree 37.0%
(Adults Age 25+)

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 30 miles)

Graduates 2017-2018

| | | |
|-------------------------------------|------------|-------|
| • TN College of Applied Technology | Hartsville | 119 |
| • TN College of Applied Technology | Portland | 171 |
| • Volunteer State Community College | Gallatin | 1,509 |
| • Welch College | Gallatin | 60 |
| • Cumberland University | Lebanon | 551 |

Source: National Center for Education Statistics

FastTrack Job Training

Assistance Program Available Yes

Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

| | |
|--------|---|
| City | Mayor and Board of Aldermen Meets 3rd Thursday at 7:00 p.m. Community Meeting Room |
| County | County Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. County Building |

Fire Department

| | |
|-------------------------------------|------|
| • Full-time fire fighters in city | 0 |
| • City volunteers | 23 |
| • Full-time fire fighters in county | 246* |
| • County volunteers | 195* |
| • Fire stations in city | 1 |
| • City fire trucks | 6 |
| • Fire stations in county | 28* |
| • County fire trucks | 85* |

(* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

Law Enforcement

| | |
|---|-------------|
| • Full-time police officers in city | 9 |
| • Full-time police officers in county & sheriff | 130 |
| • City patrol cars | 10 |
| • County patrol cars | 07 (marked) |
| (19 unmarked and 8 motorcycles) | |

| | City | County |
|------------------------------|------|--------|
| Insurance Rating | 4 | Varies |
| Zoning Regulations | Yes | Yes |
| Planning Commission | Yes | Yes |
| Industrial Development Corp. | Yes | Yes |

TRANSPORTATION

AIR SERVICE

| | |
|----------------------------|---------------------------------|
| Nearest General Aviation | Sumner County Regional Airport |
| Location Identifier | XNX |
| Distance from Westmoreland | 18 miles |
| Runway Length | 6,301 |
| Surface | Asphalt |
| Lighting | MIRL/PAPI |
| Fuel | 100LL/Jet A |
| Repairs | Minor |
| Storage | Hangar, Tie Down |
| Transportation | Taxi, Rental and Courtesy Car |
| Nearest Commercial Service | Nashville International Airport |
| Location Identifier | BNA |
| Distance from Westmoreland | 51 miles |

Nashville International Airport (BNA) serves approximately 16 million total passengers annually. BNA is currently served by 15 airlines, including international carriers Air Canada, WestJet and British Airways. BNA offers 460 daily flights and provides nonstop air service to more than 65 destinations.

HIGHWAYS

| | |
|--------------------|---------------------------|
| U.S. Highways | 31E |
| State Highways | 52 and 231 |
| Nearest Interstate | 15 miles to Interstate 65 |

COMMON CARRIERS

| | |
|-------------------------|----|
| Air Freight Companies | 0 |
| Motor Freight Companies | 0 |
| Terminal Facilities | 0 |
| Bus Services | |
| Inter-City | No |
| Local | No |
| Carrier Service | No |

RAILROADS SERVED BY

CSX Transportation

NAVIGABLE WATERWAYS

| | |
|-----------------------|------------|
| River | Cumberland |
| Channel Depth | 9 feet |
| Nearest Port Facility | Nashville |
| Miles from Port | 47 |

COMMUNICATIONS

| | |
|----------------------------|--|
| Newspapers | The Tennessean News Examiner Westmoreland News |
| Telephone Companies | North Central Telephone Coop. |
| Radio Stations | WHIN, WWCT/WEEN, WTNK, WQKR |
| Television Networks | 5 |
| Cable Service Available | Yes |
| Channels | 35+ |
| Provider | North Central Telephone Coop. and Comcast |
| Internet Service Available | Yes |
| Provider | North Central Telephone Coop. |
| Fiber Optics Available | Yes |
| Provider | North Central Telephone Coop. |

COMMUNITY FACILITIES *(citywide)*

Health Care

| | |
|--------------------------------------|-----|
| Doctors | 2 |
| Dentists | 1 |
| Hospital | 0 |
| Clinics | 2 |
| Nursing Homes | 1 |
| Beds | 100 |
| Retirement Homes | 0 |
| Beds | 0 |
| Residential Care/ Assisted Living | 0 |
| Beds | 0 |

Religious Organizations

| | |
|-----------------------|----|
| Protestant | 14 |
| Catholic | 0 |
| Jehovah's Witness | 0 |
| Seventh Day Adventist | 0 |
| Latter Day Saints | 0 |
| Other | |

Day Care Centers

| | |
|----------------|---|
| Day Care Homes | 0 |
|----------------|---|

Recreation

| | |
|--------------------------------------|---|
| Libraries | 1 |
| Parks | 4 |
| Golf Courses (Public & Private) | 0 |
| Swimming Pools (Public & Private) | 0 |
| Country Clubs | 0 |
| Theaters | 0 |
| Bowling Alleys | 0 |
| Senior Citizens Center | 1 |

Hotels & Motels

| | |
|---|---|
| Rooms | 0 |
| Bed & Breakfasts (Red Boiling Springs) | 1 |

Largest Meeting Room

| | |
|----------|-----|
| Capacity | 100 |
|----------|-----|

Restaurants

| | |
|-----------|---|
| Fast food | 4 |
|-----------|---|

Other

Westmoreland Expo and
Business Center-127,000 sq.
ft. facility on 21 acres
www.estmorelandexpocenter.com

FINANCIAL INSTITUTIONS

| Type of Institution | # of Institutions | # of Branches | Deposits |
|----------------------|-------------------|---------------|--------------|
| Commercial Banks | 3 | 3 | \$96,196,000 |
| Savings Institutions | 0 | 0 | |
| Credit Unions | 0 | 0 | |
| Total | 3 | 3 | |

Citywide Combined Deposits \$96,196,000

(Deposits for June 30, 2019)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

| Service | Location | Distance (Miles) |
|------------------|-----------|------------------|
| Tool & Die | Portland | 15 |
| Heat Treating | Nashville | 47 |
| Foundry | Nashville | 47 |
| Heavy Hardware | Gallatin | 14 |
| Sheet Metal | Portland | 15 |
| Lubricants | Portland | 15 |
| Welding Supplies | Portland | 15 |
| Abrasives | Gallatin | 14 |

SELECTED ECONOMIC INDICATORS

2018 ANNUAL AVERAGES

| Labor Force | County | Labor Market Area* |
|----------------------|--------|--------------------|
| Civilian Labor Force | 98,710 | 621,230 |
| Employment | 95,960 | 604,350 |
| Unemployment | 2,750 | 16,890 |
| Unemployment Rate | 2.8% | 3.0% |

*Labor Market Area is defined as Davidson, Macon, Robertson, Sumner, Trousdale and Wilson Counties in Tennessee.

2019 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

| | |
|-------------------------------|-------|
| Agriculture/Mining | 0.8% |
| Construction | 7.1% |
| Manufacturing | 12.3% |
| Wholesale Trade | 4.8% |
| Retail Trade | 10.8% |
| Transportation/Utilities | 6.3% |
| Information | 1.6% |
| Finance/Insurance/Real Estate | 6.2% |
| Services | 46.2% |
| Public Administration | 3.9% |

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2018)

| | |
|-----------------------|---------|
| Number of Units | 210 |
| Ann. Avg. Employment | 7,562 |
| Ann. Avg. Weekly Wage | \$1,095 |

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

| | |
|--------|----------|
| Year | 2019 |
| Amount | \$33,804 |

Source: ESRI

MEDIAN HOUSEHOLD INCOME

| | |
|--------|----------|
| Year | 2019 |
| Amount | \$64,515 |

Source: ESRI

AVERAGE HOME SALES

| | |
|----------------------|-----------|
| Year | 2018 |
| Number of Homes Sold | 3,833 |
| Average Cost | \$299,669 |

Source: Tennessee Housing Development Agency

RETAIL SALES

| | |
|--------|-----------------|
| Year | 2018 |
| Amount | \$2,223,046,055 |

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood

AGRICULTURAL

Crops: Corn, hay, soybeans, tobacco and wheat

Livestock: Equine, cattle

UTILITIES

GAS

Local Distributor None
 Phone
 Website
 Source Company
 Fuel Oil Suppliers
 Suppliers of LP Gas

WATER

Water Supplier City of Westmoreland
 Phone 615.644.3382
 Website www.westmorelandtn.gov
 Source Old Hickory Lake
 Capacity 2,130,400 GPD
 Current Consumption 400,000 GPD
 Storage Capacity 1,180,000 Gallons

SEWER

Sewer Provider City of Westmoreland
 Phone 615.644.3382
 Website www.westmorelandtn.gov
 Type of Treatment Sequencing batch reactor
 Capacity 1,900,000 GPD (design capacity)
 Current Usage 1,500,000 GPD
 City Sewer Coverage 80%
 Storm Sewer Coverage 10%
 Solid Waste Disposal Type Transfer Station (Gallatin)

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City)

Tri-County Electric Membership Corporation

Exec. VP/General Manager Paul Thompson
 District Office Post Office Box 178
 5108 Austin Peay Highway
 Westmoreland, Tennessee 37186
 Phone 615.644.2221
 Fax 615.688.2141
 Website www.tcemc.org

LOCAL POWER COMPANY (County)

Cumberland Electric Membership Corporation

General Manager Chris Davis
 District Office 1201 Fifth Avenue, W
 Springfield, Tennessee 37172
 Phone 615.384.5566
 Fax 931.221.4027
 Website www.cemc.org

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

| Firm | Product or Service | Total Employees | Union | Phone Number |
|-----------------------|-------------------------|---------------------|-------|--------------|
| Specialty Label Sales | Labels | 6 | None | 615.644.4896 |
| EZ Tech | Grain wagons | 5 | None | 615.202.6424 |
| Wilson Lumber | Trusses | 40 | None | 615.644.7080 |
| Clayton Supply | Wall panels and trusses | Opening in May 2020 | | |

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
 Middle TN Industrial Development Association
 2108 Westwood Avenue
 Nashville, Tennessee 37212
 Phone: 615.269.5233
 Fax: 615.269.5184
mtida@mtida.org
www.mtida.org

Jerry Kirkman, Mayor
 City of Westmoreland
 Post Office Box 8
 Westmoreland, Tennessee 37186
 Phone: 615.644.2414
 Fax: 615.644.3950
Jerrykirkman@nctc.com
www.westmorelandtn.gov



MIDDLE TENNESSEE INDUSTRIAL
DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

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