

# WESTMORELAND SUMNER COUNTY

2026 COMMUNITY DATA PROFILE



## QUICK FACTS

County Seat	Gallatin
Year Incorporated	1901
Land Area in Square Miles (County)	529
Water Area in Square Miles (County)	14
Latitude	N36° 33.72'
Longitude	W86° 14.88'
Elevation	911'
Market Region	Nashville
Distance From Nashville	40 miles
Distance From Gallatin	14 miles
Time Zone	Central
City Website	<a href="http://www.westmorelandtn.gov">www.westmorelandtn.gov</a>
County Website	<a href="http://www.sumnertn.org">www.sumnertn.org</a>
Additional Incorporated Cities within the County	Gallatin, Goodlettsville, Hendersonville, Millersville, Mitchellville, Portland, White House
Unincorporated Cities	Bethpage, Castalian Springs, Cottontown

## POPULATION

	City	County
2020 (Census)	2,718	196,281
2025 Population	2,711	214,320
2025 Median Age	39.3	40.2
2030 Population Projection	2,731	228,924
Annual Growth Rate (2025-2030 Projected)	.15%	1.33%

Source: ESRI

## CLIMATE

Annual Average Temperature	56.5° F
Average High Temperature	68.6° F
Average Low Temperature	44.4° F
Annual Average Precipitation	52.85"
Annual Average Snowfall	
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	180-220

## TAX STRUCTURE

LOCAL	City	County
<b>Property Taxes (2025)</b>		
• Rate per \$100 value	\$0.83	\$1.421
<b>Ratio of Assessment</b>		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
<b>Total Local Assessment (2024)</b>	\$84,444,506	\$11,135,274,156
<b>Hotel-Motel Occupancy Tax</b>	0.0%	5.0%
<b>Motor Vehicle Wheel Tax Rate</b>		\$51.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments  
Source: Tennessee Department of Revenue

## STATE

### Sales Tax

- 4% tax on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted

### Local Sales Tax Rate

- 2.25%

### Local and State Sales Tax Collected (FY2025)

- \$365,382,378

### Income Tax

- **Personal:** Repealed beginning January 1, 2021
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100
- **Unemployment Tax:** New employers is typically 2.7% (based on occupation) of first \$7,000

Source: Tennessee Department of Revenue

## EDUCATION

District Name	Sumner County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	53
Number of Classroom Teachers	1,933
Student to Teacher Ratio	16:1
Additional Staff	373
Total Number of Students	30,232
Number of Private Schools	14
Total Number of Students	10,641
Number of Teachers	221

Number of High School Graduates (2025)	2,269
Graduation Rate	97.0%
Educational Attainment with a Degree (Adults Age 25+)	45.4%

Source: Tennessee Department of Education

### REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 30 miles)

- TN College of Applied Technology Hartsville
- TN College of Applied Technology Portland
- Volunteer State Community College Gallatin
- Welch College Gallatin
- Cumberland University Lebanon
- TN Tech University Cookeville

Plus several in the Nashville area

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
---	-----

Source: Tennessee Department of Economic and Community Development

## GOVERNMENT

### GOVERNING BODY

City	Mayor and Board of Aldermen Meets 3rd Thursday at 7:00 p.m. Community Meeting Room
County	County Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. County Building

<b>Fire Department</b>	
• Full-time fire fighters in city	0
• City volunteers	23
• Full-time fire fighters in county	246*
• County volunteers	195*
• Fire stations in city	1
• City fire trucks	6
• Fire stations in county	28*
• County fire trucks	85*

(\* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

<b>Law Enforcement</b>	
• Full-time police officers in city	9
• Full-time police officers in county & sheriff	130
• City patrol cars	10
• County patrol cars	
Patrol Division	77
Traffic Division	12
Motorcycles	11
Reserve Unit	18
Flex vehicles	10

	<b>City</b>	<b>County</b>
Insurance Rating	4	Varies
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

## TRANSPORTATION

### AIR SERVICE

Nearest General Aviation	Sumner County Regional Airport
Location Identifier	XNX
Distance from Westmoreland	18 miles
Runway Length	6,301
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Minor
Storage	Hangar, Tie Down
Transportation	Taxi, Rental and Courtesy Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Westmoreland	51 miles

### HIGHWAYS

U.S. Highways	31E
State Highways	52 and 231
Nearest Interstate	15 miles to Interstate 65

### COMMON CARRIERS

Air Freight Companies	0
Motor Freight Companies	0
Terminal Facilities	0
Bus Services	
Inter-City	No
Local	No
Carrier Service	No

### RAILROADS SERVED BY

CSX Transportation

### NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	47

## COMMUNICATIONS

<b>Newspapers</b>	The Tennessean News Examiner Westmoreland News
<b>Telephone Companies</b>	North Central Telephone Coop.
<b>Radio Stations</b>	WHIN, WWCT/WEEN, WTNK, WQKR
<b>Television Networks</b>	5
<b>Cable Service Available</b>	Yes
<b>Channels</b>	35+
<b>Provider</b>	North Central Telephone Coop. and Comcast
<b>Internet Service Available</b>	Yes
<b>Provider</b>	North Central Telephone Coop.
<b>Fiber Optics Available</b>	Yes
<b>Provider</b>	North Central Telephone Coop.

## COMMUNITY FACILITIES *(citywide)*

### Health Care

Doctors	2
Dentists	1
Hospital	0
Clinics	2
Nursing Homes	1
Beds	100
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	0
Beds	0

### Religious Organizations

Protestant	14
Catholic	0
Jehovah's Witness	0
Seventh Day Adventist	0
Latter Day Saints	0
Other	

### Day Care Centers

Day Care Homes	0
----------------	---

### Recreation

Libraries	1
Parks	4
Golf Courses (Public & Private)	0
Swimming Pools (Public & Private)	0
Country Clubs	0
Theaters	0
Bowling Alleys	0
Senior Citizens Center	1

### Hotels & Motels

Rooms	0
Bed & Breakfasts (Red Boiling Springs)	1

### Largest Meeting Room

Capacity	100
----------	-----

### Restaurants

Fast food	5
-----------	---

### Other

Westmoreland Expo and Business Center-127,000 sq. ft. facility on 21 acres  
www.westmorelandexpocenter.com

## FINANCIAL INSTITUTIONS

Banks:	Total Number of Institutions	24
	Total Number of Offices	56
	Deposits	5,535,000,000
City Credit Unions:	Total Number of Branches	0
	Total Number of Offices	0
	Deposits	0
Combined Deposits		\$5,535,000,000

(Deposits for June 30, 2025)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

## INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Portland	15
Heat Treating	Nashville	47
Foundry	Nashville	47
Heavy Hardware	Gallatin	14
Sheet Metal	Portland	15
Lubricants	Portland	15
Welding Supplies	Portland	15
Abrasives	Gallatin	14

## SELECTED ECONOMIC INDICATORS

### 2025 ANNUAL AVERAGES (AGE 16+)

Labor Force	County	Labor Market Area*
Population	172,004	769,433
Employed	110,512	499,216
Unemployed	3,453	17,890
Unemployment Rate	3.0%	3.5%

\*Drive Time: 45 minute radius from Gallatin (County seat)

Source: ESRI

### 2025 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	7.3%
Manufacturing	10.5%
Wholesale Trade	2.9%
Retail Trade	11.5%
Transportation/Utilities	6.7%
Information	1.5%
Finance/Insurance/Real Estate	5.8%
Services	47.4%
Public Administration	5.9%

Source: ESRI

### MANUFACTURING IN AREA (Annual Averages 2024)

Number of Units	293
Ann. Avg. Employment	7,585
Ann. Avg. Weekly Wage	\$1,365

Source: U.S. Bureau of Labor Statistics

### PER CAPITA PERSONAL INCOME

Year	2025
Amount	\$47,600

Source: ESRI

### MEDIAN HOUSEHOLD INCOME

Year	2025
Amount	\$93,577

Source: ESRI

### AVERAGE HOME SALES

Year	2025
Median Value	\$454,002
Average Value	\$536,657
Housing Affordability Index	81
Percent of Income to Mortgage	30.4%

Source: ESRI

### RETAIL SALES

Year	2024
Amount	\$3,785,111,882

Source: Tennessee Department of Revenue

## NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood

## AGRICULTURAL

Crops: Corn, hay, soybeans, tobacco and wheat

Livestock: Equine, cattle

## UTILITIES

### **GAS**

Local Distributor None  
 Phone  
 Website  
 Source Company  
 Fuel Oil Suppliers  
 Suppliers of LP Gas

### **WATER**

Water Supplier City of Westmoreland  
 Phone 615.644.3382  
 Website [www.westmorelandtn.gov](http://www.westmorelandtn.gov)  
 Source Old Hickory Lake  
 Capacity 2,130,400 GPD  
 Current Consumption 400,000 GPD  
 Storage Capacity 1,180,000 Gallons

### **SEWER**

Sewer Provider City of Westmoreland  
 Phone 615.644.3382  
 Website [www.westmorelandtn.gov](http://www.westmorelandtn.gov)  
 Type of Treatment Sequencing batch reactor  
 Capacity 1,900,000 GPD (design capacity)  
 Current Usage 1,500,000 GPD  
 City Sewer Coverage 80%  
 Storm Sewer Coverage 10%  
 Solid Waste Disposal Type Transfer Station (Gallatin)

### **ELECTRICITY**

Source Company Tennessee Valley Authority

### **LOCAL POWER COMPANY (City)**

Tri-County Electric Membership Corporation

Chief Executive Officer Glenn Hale  
 District Address Post Office Box 178  
 5108 Austin Peay Highway  
 Westmoreland, Tennessee 37186  
 Phone 615.644.2221  
 Website [www.tcemc.org](http://www.tcemc.org)

### **LOCAL POWER COMPANY (County)**

Cumberland Electric Membership Corporation/  
 Cumberland Connect

General Manager Chris Davis  
 District Address 1201 Fifth Avenue, W  
 Springfield, Tennessee 37172  
 Phone 615.384.5566  
 Website [www.cemc.org](http://www.cemc.org)

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

Firm	Product or Service	Total Employees	Union	Phone Number
Clayton Supply	Wall panels and trusses	108	None	865.380.3000
Wilson Lumber Truss Plant	Trusses	19	None	615.644.7080
Specialty Label Sales	Labels	6	None	615.644.4896

### For information on industrial sites and available industrial buildings contact:

**Kendrick J. Curtis, PhD**  
**Executive Director**  
 Middle TN Industrial  
 Development Association  
 2108 Westwood Avenue  
 Nashville, Tennessee 37212  
 Phone: 615.269.5233  
[mtida@mtida.org](mailto:mtida@mtida.org)  
[www.mtida.org](http://www.mtida.org)

**David Leath, Mayor**  
 City of Westmoreland  
 Post Office Box 8  
 Westmoreland, Tennessee 37186  
 Phone: 615.644.2414  
 Fax: 615.644.3950  
[dleath0412@gmail.com](mailto:dleath0412@gmail.com)  
[www.westmorelandtn.gov](http://www.westmorelandtn.gov)



MIDDLE TENNESSEE INDUSTRIAL  
 DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.